

BEFORE THE
POSTAL RATE COMMISSION
WASHINGTON, DC 20268-0001

Postal Rate and Fee Changes : Docket No. R2006-1
: :
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REVISED RESPONSE OF TIME WARNER INC.
TO PRESIDING OFFICER'S INFORMATION REQUEST NO. 19 (ERRATA)
(November 17, 2006)

Time Warner Inc. (Time Warner) hereby provides the revised response of witness Halstein Stralberg (TW-T-2) to Presiding Officer's Information Request No. 19 (issued October 2, 2006).

The facts necessitating revision of Mr. Stralberg's original response to POIR No. 19, filed November 2, 2006, are explained in the "Introduction" to his revised response and in the Notice of Time Warner Inc. of Filing Library Reference TW-LR-5 Revised (Errata), filed November 14, 2006.

Associated with the response provided herein is Library Reference TW-LR-6, a revised version of which Time Warner will file at the earliest opportunity.

POIR No. 19 is stated verbatim and followed by the revised response.

Respectfully submitted,

s/ _____
John M. Burzio
Timothy L. Keegan

COUNSEL FOR
TIME WARNER INC.

Burzio & McLaughlin
Canal Square, Suite 540
1054 31st Street, N. W.
Washington, D. C. 20007-4403
Telephone: (202) 965-4555
Fax: (202) 965-4432
E-mail: burziomclaughlin@covad.net

REVISED RESPONSE OF WITNESS HALSTEIN STRALBERG TO POIR NO. 19

POIR 19 The United States Postal Service; Magazine Publishers of America, Inc. and Alliance of Nonprofit Mailers; and Time Warner Inc. are requested to provide the information described below to assist in developing a record for the consideration of the Postal Service's request for changes in rates and fees. In order to facilitate inclusion of the required material in the evidentiary record, participants are to have a witness attest to the accuracy of the answers and be prepared to explain to the extent necessary the basis for the answers at our hearing. Answers from the Post Service are to be provided by October 16, 2006. Answers from Magazine Publishers of America, Inc. and Alliance of Nonprofit Mailers; and Time Warner Inc. are to be provided by October 23, 2006.

In this proceeding Postal Service witness Tang, Time Warner witness Mitchell, and MPA-ANM witness Glick have made Outside County rate proposals. The Commission seeks to develop as complete a record as possible concerning each of these Outside County rate proposals.

During the August 10, 2006, hearing the Presiding Officer requested that witness Tang provide any additional information concerning small publications developed since the conclusion of Docket No. C2004-1.¹ On August 17, 2006, witness Tang responded to the request by providing percentage increases resulting from her Outside County rate proposals for each of the 251 periodicals in her C2004-1 database.² On September 6, 2006, MPA-ANM filed MPA/ANM-LR-3, witness Tang's C2004-1 database, under protective conditions established in Presiding Officer's Ruling No. R2006-1/51.³

On September 21, 2006, Time Warner requested that witness Tang update her C2004-1 database to include data since the inception of the 24-piece sack minimum and calculate the percentage changes resulting from her Outside County rate proposal using the updated information. In addition, Time Warner requested that witness Tang calculate the changes resulting from the Outside County rate proposals of witnesses Mitchell and Glick and provide a comparison of current rates, her proposed rates, and the rates proposed by Time Warner witness Mitchell and MPA-ANM witness Glick.⁴ The Postal Service objected to this interrogatory on September 26, 2006.⁵ The objection focused, in part, on the burden involved in developing a new, representative sample.

The Commission requests that the Postal Service provide, under the protective conditions established in Presiding Officer's Ruling No. R2006-1/51, a version of MPA-ANM-LR-3

¹ Tr. 7/1883-87.

² Response of United States Postal Service Witness Tang to Question Posed by Chairman Omas at the August 10, 2006 Hearing, August 17, 2006.

³ Notice of Alliance of Nonprofit Mailers and Magazine Publishers of America, Inc., of Filing of Library Reference MPA/ANM-LR-3, Protected Material, September 6, 2006.

⁴ TW/USPS-T35-13.

⁵ Objection of the United States Postal Service to Interrogatories of Time Warner Inc. to Postal Service Witness Tang (TW/USPS-T35-11-13), September 26, 2006.

composed of data from as many of the same 251 publications as are currently mailing. This new data should reflect mailings sent after the 24-piece sack minimum became effective.⁶

The Commission further requests that the Postal Service provide a table comparing the percentage changes from current postage to its Outside County rate proposals based on these new, more recent mailings.

After the Postal Service provides more recent data on the 251 publications, the Commission requests that Time Warner and MPA-ANM provide calculations of the percentage changes of their respective proposals on the 251 publications using these more recent data.

Introduction to Revised Response, 11-17-2006.

On November 14 Time Warner filed a revision to witness Mitchell's rate proposal.⁷ This requires that I also revise my answers to POIR 19, originally filed on November 2, which applied those rates to 259 publications, based on data provided by the Postal Service.

My original answer to POIR 19 on behalf of Time Warner was summarized in two tables, labeled Table 1 and Table 2, where Table 2 showed the estimated percent rate increase, both under witness Tang's and under witness Mitchell's proposed rates, for 259 publications.

My revised answers, applying the revisions in witness Mitchell's rate proposal, are correspondingly shown below in the revised Tables 1 and 2. I have changed slightly the format of Table 2, as follows:

- Instead of simply specifying the size stratum a publication belongs to, the revised table also classifies the publication as either high density (HD) or low density (LD), consistent with the designation provided in the Postal Service's response to POIR 19. Thus, for example, the designation VS (very small) in my original answer is replaced by either VS HD or VS LD.

⁶ If more recent data for any of the 251 publications is not available, the Postal Service may substitute data for a similar publication.

⁷ See Revised Response of Time Warner Inc. Witness Mitchell to POIR No. 18, Item A, Part 1 of 2 (Errata), filed November 14, 2006; and Notice of Time Warner Inc. of Filing Library Reference TW-LR-5 Revised (Errata), filed November 14, 2006.

- Instead of classifying a publication simply as machinable (M) or non-machinable (NM), the new table specifies the percent of the sampled pieces for the given publication that were identified by the Postal Service as machinable.

The revised format thus conveys slightly more information about each publication.

As can be seen by comparing the revised Table 2 with the original version, the percent impact on each publication did not change much. However, the number of publications that would do better under Mitchell's proposed rates than under those proposed by Tang, increased from 98 to 100.

The highest and lowest percent increases were 59.1% and minus 7.6% in my original response. They are now 58.5% and minus 6%. The number of publications whose postage would actually decrease was 4 but is now 5, while the number of publications whose postage would increase by more than 20% has dropped from 79 to 77.

Revised Response:

The latest version of the Postal Service's response to POIR No. 19 was filed under protective conditions, as LR-L-189 Revised, on October 31. It contains data on 259 publications, including 87 identified as "RPL," indicating replacements of the originally sampled publications used by witness Tang in Docket No. C2004-1. I will refer to them simply by publication number, i.e., publication 1 through 259.⁸

Table 2 at the end of this response provides my estimates of the per-piece postage each of the publications, assuming no change in mail piece characteristics or mail preparation, would pay under the rates proposed by Time Warner witness Mitchell, and compares those rates with current rates and the rates proposed by witness Tang.

⁸ The numbering scheme I use is the same as that used by witness Glick in his response on behalf of MPA/ANM. It can also be described as follows, referring to the final version of the spreadsheet contained in LR-L-89. Publications No 1 through 158 are those identified in rows 10 through 167 on worksheet 'eVS,' and publications 159 through 259 are those in rows 10 through 110 on worksheet 'Sample.'

The Time Warner rate proposal recognizes flats machinability as a major cost driver, while current rates and the alternative rates proposed in this docket do not. As a result, flats machinability has a major impact on the comparison between Time Warner's proposed rates and other rate proposals. Table 2 shows the percent of pieces for each publication that are identified as machinable in LR-L-189.

The publications in LR-L-189 are shown as belonging to three different strata based on circulation size, where those with mailed circulation over 100,000 are called large (LG), those with circulation between 15,000 and 100,000 are called medium (MD) and those with less than 15,000 in mailed circulation are called small (SM). This corresponds to the original size stratification used by Tang in C2004-1. Towards the end of that docket, however, Tang was asked by the presiding officer to provide additional information about the smallest publications, those with circulation much smaller than 15,000. The information provided in response to that request revealed that over 15,000 publications, more than half of all registered Periodicals, have circulation size under 1,000, and that the median circulation size among those is only 224.⁹

Because of the large number of such very small publications, and the Commission's expressed concern about the impact of any rate proposal on such publications, I have identified, in Table 2, the 42 publications with circulation size below 1,000 as belonging to a separate size stratum, labeled VS (very small).

Since the Time Warner proposal identifies several new cost drivers not previously used in Periodicals rate design, it was to be expected that it would result in somewhat wider differences in percent increases among publications, relative to current rates, than the more conventional rate proposal presented by Tang. While the impact on most publications of Time Warner's rate proposal differs only by a few percentage points from the impact of Tang's rates, for some the difference is considerably greater.

⁹ See Docket No. C2004-1, Response of Time Warner Inc. Et Al. to Notice of Inquiry No. 1 ("Comments of Time Warner Inc. Et Al. Witness Halstein Stralberg on the Characteristics of Very Small Periodicals"), filed December 8, 2004, at 1.

Table 1 below summarizes the comparison of the impact of Tang's and Time Warner's rate proposals on publications in LR-L-189 by size and machinability category. Overall, Tang's proposal would lead to the larger percent increase for 100 and Time Warner's for 159 of those publications.

Size (Mailed circulation)	Machinable?	Largest Increase?		Total
		Tang	Mitchell	
LG (>100K)	Yes	25	21	46
	No	1	5	6
MD (>15K, <100k)	Yes	26	46	72
	No	2	26	28
SM (>1K, <15K)	Yes	19	35	54
	No	1	10	11
VS (<1K)	Yes	26	4	30
	No	0	12	12
Total:		100	159	259

Among the categories of publications identified in Table 1, it appears that very small publications (circulation below 1,000) that are machinable would fare considerably better under Time Warner's rates than under those proposed by Tang. As the table shows, 26 of the 30 machinable very small publications in LR-L-189 would do better under the TW rates, only four would do worse. For a few of the 26, postage would even decrease under the TW proposal. For those that are non-machinable, on the other hand, postage would increase more, in some cases much more, under the TW proposal.

In LR-L-189, twelve of the 42 very small publications, or 28.6%, are identified as non-machinable. However, this percentage is not likely to reflect accurately the characteristics of very small publications. Based on data from the more comprehensive survey described in LR-L-91, particularly the data provided by witness Loetscher in response to Time Warner interrogatories, it can be determined that only about six or seven percent of publications with circulation under 1,000 are non-machinable.¹⁰ It

¹⁰ See Table 15 in witness Loetscher's response to TW/USPS-T28-11 (Tr. 7/1519).

therefore appears that a large majority of very small publications in fact would do better under Time Warner's proposed rates.

LR-L-189 identifies 85 of the publications as being "comailed." It identifies none of them as co-palletized. I suspect, however, that many of the publications identified as comailed are in fact only co-palletized. For this reason I did not attempt to use LR-L-189 as a basis for analyzing the different impact on comailed and other publications of the two rate proposals.¹¹

The calculations I used to derive the results presented in Tables 1 and 2 are included in Time Warner library reference 6, which is a modified version of the spreadsheet contained in USPS LR-L-189.

¹¹ Some of the publications identified as "comailed" are also identified as non-machinable. A comailer is a machine. It is possible that some such machines could be able to process publications that are not machinable on AFSM-100 flats sorting machines, but the only case I am aware of is that RR Donnelly recently announced that it would begin to offer comailing services for tabloid size publications.

**Table 2: Per-Piece Postage & Rate Increases For LR-L-189 Periodicals Under
Alternative Rate Proposals – Revised 11-17-2006**

Publication Number	Stratum	Percent Machinable	Postage/Piece			Percent Increase	
			R2005-1	Tang	Mitchell	Tang	Mitchell
1	LG HD	100%	\$0.3571	\$0.3890	\$0.3816	8.92%	6.86%
2	LG HD	100%	\$0.1750	\$0.1980	\$0.1823	13.15%	4.19%
3	LG HD	100%	\$0.2865	\$0.3008	\$0.2967	4.99%	3.56%
4	LG HD	9%	\$0.3022	\$0.3248	\$0.3213	7.49%	6.32%
5	LG HD	100%	\$0.2298	\$0.2555	\$0.2459	11.18%	7.02%
6	LG HD	100%	\$0.2927	\$0.3195	\$0.3071	9.16%	4.94%
7	LG HD	100%	\$0.3446	\$0.3756	\$0.3713	8.98%	7.74%
8	LG HD	100%	\$0.2647	\$0.2900	\$0.2784	9.57%	5.19%
9	LG HD	47%	\$0.4616	\$0.4985	\$0.5117	7.98%	10.84%
10	LG HD	100%	\$0.2663	\$0.2896	\$0.2888	8.77%	8.45%
11	LG HD	100%	\$0.2524	\$0.2783	\$0.2648	10.26%	4.93%
12	LG HD	75%	\$0.4208	\$0.4531	\$0.4695	7.69%	11.58%
13	LG HD	100%	\$0.1447	\$0.1634	\$0.1501	12.90%	3.73%
14	LG HD	95%	\$0.2570	\$0.2827	\$0.2703	9.99%	5.17%
15	LG HD	100%	\$0.2723	\$0.3041	\$0.3116	11.68%	14.40%
16	LG HD	100%	\$0.1985	\$0.2243	\$0.2196	13.01%	10.66%
17	LG HD	100%	\$0.3407	\$0.3737	\$0.3807	9.68%	11.75%
18	LG HD	100%	\$0.2451	\$0.2706	\$0.2671	10.41%	8.95%
19	LG HD	100%	\$0.2061	\$0.2287	\$0.2133	10.98%	3.49%
20	LG HD	90%	\$0.2833	\$0.3108	\$0.3143	9.70%	10.95%
21	LG HD	100%	\$0.5709	\$0.6109	\$0.6107	7.00%	6.98%
22	LG HD	100%	\$0.1331	\$0.1588	\$0.1349	19.30%	1.29%
23	LG HD	14%	\$0.4207	\$0.4618	\$0.5031	9.77%	19.59%
24	LG HD	99%	\$0.3341	\$0.3674	\$0.3720	9.98%	11.35%
25	LG HD	100%	\$0.2640	\$0.2923	\$0.2989	10.73%	13.24%
26	LG HD	100%	\$0.1588	\$0.1820	\$0.1591	14.56%	0.15%
27	LG HD	64%	\$0.4581	\$0.4952	\$0.5197	8.08%	13.44%
28	LG HD	100%	\$0.2770	\$0.3065	\$0.3136	10.65%	13.19%
29	LG HD	100%	\$0.2407	\$0.2673	\$0.2679	11.03%	11.30%
30	LG HD	100%	\$0.3060	\$0.3340	\$0.3204	9.17%	4.72%
31	LG HD	6%	\$0.5879	\$0.6344	\$0.6780	7.91%	15.33%
32	LG HD	100%	\$0.2314	\$0.2561	\$0.2551	10.65%	10.24%
33	LG HD	100%	\$0.2680	\$0.2965	\$0.2937	10.63%	9.60%
34	LG HD	100%	\$0.1732	\$0.1959	\$0.1900	13.10%	9.66%
35	LG HD	100%	\$0.2967	\$0.3265	\$0.3318	10.04%	11.84%
36	LG HD	100%	\$0.1992	\$0.2215	\$0.2295	11.19%	15.18%
37	LG HD	100%	\$0.2356	\$0.2592	\$0.2422	9.98%	2.77%
38	LG HD	100%	\$0.2245	\$0.2422	\$0.2443	7.88%	8.84%
39	LG HD	0%	\$0.2720	\$0.3005	\$0.3385	10.48%	24.47%
40	LG HD	100%	\$0.3341	\$0.3779	\$0.3917	13.10%	17.22%
41	LG HD	28%	\$0.4622	\$0.5246	\$0.5608	13.51%	21.32%
42	LG HD	100%	\$0.2430	\$0.2662	\$0.2528	9.54%	4.00%
43	LG HD	100%	\$0.3716	\$0.4196	\$0.4204	12.93%	13.15%

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Publication Number	Stratum	Percent Machinable	Postage/Piece			Percent Increase	
			R2005-1	Tang	Mitchell	Tang	Mitchell
44	LG HD	100%	\$0.2713	\$0.2989	\$0.3093	10.19%	14.01%
45	LG HD	100%	\$0.2597	\$0.2836	\$0.2848	9.20%	9.64%
46	LG HD	100%	\$0.9163	\$1.0490	\$1.1107	14.48%	21.22%
47	LG HD	100%	\$0.2463	\$0.2705	\$0.2542	9.85%	3.23%
48	LG HD	100%	\$0.2168	\$0.2408	\$0.2365	11.08%	9.12%
49	LG HD	100%	\$0.2465	\$0.2758	\$0.2822	11.91%	14.49%
50	LG HD	100%	\$0.4307	\$0.4851	\$0.4883	12.64%	13.38%
51	LG LD	100%	\$0.2575	\$0.2852	\$0.2864	10.75%	11.19%
52	LG LD	100%	\$0.2686	\$0.2960	\$0.2980	10.21%	10.97%
53	MD HD	6%	\$0.4561	\$0.4964	\$0.5519	8.84%	21.02%
54	MD HD	100%	\$0.2544	\$0.2794	\$0.2727	9.83%	7.19%
55	MD HD	35%	\$0.5515	\$0.6143	\$0.6620	11.37%	20.03%
56	MD HD	100%	\$0.2525	\$0.2792	\$0.2780	10.60%	10.08%
57	MD HD	100%	\$0.2973	\$0.3303	\$0.3405	11.12%	14.52%
58	MD HD	100%	\$0.2606	\$0.2855	\$0.2709	9.55%	3.95%
59	MD HD	100%	\$0.3860	\$0.4155	\$0.4166	7.64%	7.91%
60	MD HD	100%	\$0.2353	\$0.2654	\$0.2780	12.76%	18.14%
61	MD HD	100%	\$0.2585	\$0.2871	\$0.2833	11.06%	9.59%
62	MD HD	100%	\$0.4116	\$0.4605	\$0.4713	11.89%	14.51%
63	MD HD	0%	\$0.2182	\$0.2466	\$0.3218	12.99%	47.46%
64	MD HD	100%	\$0.4205	\$0.4515	\$0.4457	7.38%	6.00%
65	MD HD	0%	\$0.4046	\$0.4534	\$0.5163	12.05%	27.60%
66	MD HD	100%	\$0.1763	\$0.2005	\$0.1890	13.74%	7.23%
67	MD HD	0%	\$0.3196	\$0.3525	\$0.3919	10.28%	22.63%
68	MD HD	0%	\$0.1974	\$0.2223	\$0.2201	12.64%	11.50%
69	MD HD	0%	\$0.2154	\$0.2378	\$0.2467	10.42%	14.57%
70	MD HD	100%	\$0.2170	\$0.2453	\$0.2547	13.01%	17.34%
71	MD HD	100%	\$0.2470	\$0.2719	\$0.2686	10.07%	8.72%
72	MD HD	100%	\$0.2290	\$0.2496	\$0.2508	8.98%	9.51%
73	MD HD	100%	\$0.4431	\$0.4914	\$0.4917	10.89%	10.96%
74	MD HD	94%	\$0.5569	\$0.6030	\$0.6093	8.27%	9.39%
75	MD HD	0%	\$0.2760	\$0.3086	\$0.3529	11.82%	27.86%
76	MD HD	100%	\$0.1941	\$0.2115	\$0.2119	8.93%	9.14%
77	MD HD	100%	\$0.2027	\$0.2217	\$0.2236	9.38%	10.31%
78	MD HD	99%	\$0.2255	\$0.2496	\$0.2479	10.68%	9.92%
79	MD HD	0%	\$0.2850	\$0.3162	\$0.3598	10.94%	26.23%
80	MD HD	100%	\$0.2806	\$0.3126	\$0.3175	11.42%	13.17%
81	MD HD	100%	\$0.2342	\$0.2606	\$0.2578	11.26%	10.05%
82	MD HD	100%	\$0.2292	\$0.2521	\$0.2547	9.99%	11.13%
83	MD HD	100%	\$0.4397	\$0.4722	\$0.4688	7.39%	6.61%
84	MD HD	0%	\$0.6428	\$0.7321	\$0.8035	13.90%	25.01%
85	MD HD	100%	\$0.2834	\$0.3200	\$0.3317	12.92%	17.05%
86	MD HD	0%	\$0.2867	\$0.3181	\$0.3563	10.95%	24.27%
87	MD HD	100%	\$0.2489	\$0.2717	\$0.2682	9.17%	7.75%
88	MD HD	0%	\$0.2877	\$0.3161	\$0.3543	9.89%	23.15%
89	MD HD	100%	\$0.2309	\$0.2638	\$0.2789	14.20%	20.78%
90	MD HD	0%	\$0.2560	\$0.2848	\$0.3126	11.26%	22.14%
91	MD HD	100%	\$0.2363	\$0.2623	\$0.2607	10.99%	10.32%

Revised 11-17-2006

Publication Number	Stratum	Percent Machinable	Postage/Piece			Percent Increase	
			R2005-1	Tang	Mitchell	Tang	Mitchell
92	MD HD	29%	\$0.5119	\$0.6044	\$0.6695	18.06%	30.78%
93	MD HD	100%	\$0.2186	\$0.2451	\$0.2420	12.14%	10.70%
94	MD HD	100%	\$0.2316	\$0.2577	\$0.2564	11.27%	10.67%
95	MD HD	100%	\$0.2296	\$0.2563	\$0.2531	11.65%	10.22%
96	MD HD	100%	\$0.2277	\$0.2526	\$0.2498	10.94%	9.72%
97	MD HD	100%	\$0.4341	\$0.4952	\$0.5000	14.08%	15.20%
98	MD HD	100%	\$0.4731	\$0.5370	\$0.5477	13.50%	15.77%
99	MD HD	100%	\$0.2220	\$0.2471	\$0.2446	11.27%	10.18%
100	MD HD	100%	\$0.2691	\$0.3036	\$0.3165	12.83%	17.64%
101	MD HD	0%	\$0.2773	\$0.3073	\$0.3496	10.83%	26.06%
102	MD HD	0%	\$0.4184	\$0.4788	\$0.5468	14.43%	30.68%
103	MD LD	100%	\$0.4783	\$0.5355	\$0.5370	11.96%	12.29%
104	MD LD	100%	\$0.2514	\$0.2781	\$0.2788	10.60%	10.89%
105	MD LD	0%	\$0.6452	\$0.7100	\$0.7814	10.05%	21.11%
106	MD LD	0%	\$0.2733	\$0.3017	\$0.3373	10.41%	23.44%
107	MD LD	100%	\$0.3014	\$0.3441	\$0.3528	14.18%	17.07%
108	MD LD	100%	\$0.4040	\$0.4594	\$0.4717	13.70%	16.76%
109	MD LD	100%	\$0.2461	\$0.2720	\$0.2712	10.54%	10.19%
110	MD LD	0%	\$0.3605	\$0.4142	\$0.5041	14.91%	39.84%
111	MD LD	100%	\$0.2424	\$0.2664	\$0.2690	9.88%	10.97%
112	MD LD	100%	\$0.3246	\$0.3656	\$0.3785	12.64%	16.61%
113	MD LD	100%	\$0.2261	\$0.2507	\$0.2507	10.88%	10.88%
114	MD LD	0%	\$0.6560	\$0.7312	\$0.8179	11.47%	24.68%
115	MD LD	0%	\$0.4067	\$0.4682	\$0.4394	15.12%	8.04%
116	MD LD	0%	\$0.2793	\$0.3101	\$0.3583	11.03%	28.30%
117	MD LD	100%	\$0.2365	\$0.2620	\$0.2653	10.74%	12.14%
118	MD LD	100%	\$0.2527	\$0.2792	\$0.2818	10.45%	11.49%
119	MD LD	0%	\$0.2786	\$0.3098	\$0.3602	11.21%	29.28%
120	MD LD	0%	\$0.4058	\$0.4680	\$0.5662	15.34%	39.54%
121	MD LD	0%	\$0.3595	\$0.4196	\$0.5249	16.70%	46.01%
122	MD LD	100%	\$0.2568	\$0.2844	\$0.2908	10.75%	13.25%
123	MD LD	0%	\$0.4253	\$0.4870	\$0.5776	14.51%	35.81%
124	MD LD	100%	\$0.2316	\$0.2585	\$0.2550	11.62%	10.10%
125	MD LD	100%	\$0.2565	\$0.2839	\$0.2865	10.66%	11.67%
126	MD LD	100%	\$0.3820	\$0.4419	\$0.4528	15.70%	18.54%
127	MD LD	100%	\$0.2751	\$0.3139	\$0.3323	14.11%	20.80%
128	MD LD	100%	\$0.3436	\$0.3938	\$0.4092	14.61%	19.09%
129	MD LD	100%	\$0.2797	\$0.3251	\$0.3445	16.24%	23.17%
130	MD LD	0%	\$0.4926	\$0.5487	\$0.5735	11.39%	16.42%
131	MD LD	100%	\$0.2531	\$0.2799	\$0.2831	10.60%	11.88%
132	MD LD	100%	\$0.2404	\$0.2678	\$0.2657	11.40%	10.50%
133	MD LD	100%	\$0.2312	\$0.2558	\$0.2581	10.63%	11.62%
134	MD LD	100%	\$0.3258	\$0.3752	\$0.3938	15.17%	20.86%
135	MD LD	100%	\$0.2759	\$0.3052	\$0.3072	10.62%	11.36%
136	MD LD	100%	\$0.1821	\$0.2016	\$0.2059	10.69%	13.05%
137	MD LD	99%	\$0.2696	\$0.2968	\$0.3048	10.11%	13.07%
138	MD LD	100%	\$0.4745	\$0.5407	\$0.5507	13.94%	16.05%
139	MD LD	100%	\$0.2544	\$0.2813	\$0.2779	10.57%	9.25%

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Publication Number	Stratum	Percent Machinable	Postage/Piece			Percent Increase	
			R2005-1	Tang	Mitchell	Tang	Mitchell
140	MD LD	100%	\$0.2302	\$0.2560	\$0.2519	11.23%	9.44%
141	MD LD	100%	\$0.2686	\$0.2960	\$0.2981	10.22%	10.98%
142	MD LD	100%	\$0.2674	\$0.2940	\$0.2997	9.94%	12.06%
143	MD LD	100%	\$0.2255	\$0.2525	\$0.2500	11.94%	10.85%
144	MD LD	100%	\$0.2474	\$0.2732	\$0.2699	10.41%	9.09%
145	MD LD	100%	\$0.2448	\$0.2679	\$0.2652	9.42%	8.31%
146	MD LD	100%	\$0.2372	\$0.2624	\$0.2640	10.64%	11.32%
147	MD LD	100%	\$0.2224	\$0.2474	\$0.2441	11.26%	9.79%
148	MD LD	100%	\$0.2237	\$0.2432	\$0.2459	8.69%	9.90%
149	MD LD	100%	\$0.3510	\$0.3854	\$0.3981	9.81%	13.43%
150	MD LD	100%	\$0.2550	\$0.2820	\$0.2846	10.58%	11.60%
151	MD LD	100%	\$0.2613	\$0.2867	\$0.2943	9.71%	12.65%
152	MD LD	0%	\$0.3332	\$0.3814	\$0.4646	14.44%	39.42%
153	SM HD	100%	\$0.2460	\$0.2659	\$0.2627	8.13%	6.79%
154	SM HD	100%	\$0.3769	\$0.4373	\$0.3977	16.01%	5.52%
155	SM HD	100%	\$0.4214	\$0.4932	\$0.4511	17.05%	7.05%
156	SM LD	100%	\$0.2999	\$0.3566	\$0.3792	18.90%	26.45%
157	SM LD	100%	\$0.4095	\$0.4665	\$0.4678	13.91%	14.24%
158	SM LD	0%	\$0.6645	\$0.7529	\$0.7854	13.30%	18.19%
159	SM HD	100%	\$0.2808	\$0.3129	\$0.2941	11.45%	4.75%
160	SM HD	100%	\$0.2263	\$0.2526	\$0.2508	11.62%	10.84%
161	SM HD	100%	\$0.3361	\$0.3881	\$0.4051	15.48%	20.53%
162	SM HD	100%	\$0.1751	\$0.1992	\$0.1923	13.75%	9.82%
163	SM HD	100%	\$0.3311	\$0.3830	\$0.4011	15.67%	21.14%
164	SM HD	100%	\$0.2157	\$0.2412	\$0.2359	11.79%	9.35%
165	SM HD	100%	\$0.2142	\$0.2420	\$0.2548	13.00%	18.99%
166	SM HD	100%	\$0.3237	\$0.3792	\$0.3937	17.14%	21.62%
167	SM HD	0%	\$0.6914	\$0.8003	\$0.8926	15.74%	29.10%
168	SM HD	100%	\$0.1462	\$0.1641	\$0.1581	12.22%	8.16%
169	SM HD	0%	\$0.7171	\$0.8373	\$0.9916	16.76%	38.28%
170	SM HD	100%	\$0.2329	\$0.2668	\$0.2667	14.53%	14.50%
171	SM HD	100%	\$0.3663	\$0.4426	\$0.4691	20.84%	28.08%
172	SM HD	100%	\$0.2790	\$0.3229	\$0.3448	15.75%	23.57%
173	SM HD	100%	\$0.1696	\$0.1924	\$0.2123	13.44%	25.18%
174	SM HD	100%	\$0.2420	\$0.2730	\$0.2727	12.82%	12.68%
175	SM HD	100%	\$0.2518	\$0.2861	\$0.3046	13.64%	20.95%
176	SM HD	100%	\$0.1958	\$0.2253	\$0.2366	15.05%	20.82%
177	SM HD	0%	\$0.7049	\$0.7971	\$0.8398	13.08%	19.14%
178	SM HD	100%	\$0.1835	\$0.1992	\$0.1975	8.55%	7.59%
179	SM HD	100%	\$0.3022	\$0.3534	\$0.3625	16.95%	19.96%
180	SM HD	0%	\$0.5298	\$0.5782	\$0.5568	9.15%	5.09%
181	SM HD	0%	\$0.6094	\$0.7322	\$0.7981	20.14%	30.95%
182	SM HD	100%	\$0.2183	\$0.2349	\$0.2269	7.62%	3.93%
183	SM HD	100%	\$0.3714	\$0.4336	\$0.4295	16.75%	15.64%
184	SM HD	100%	\$0.2162	\$0.2476	\$0.2760	14.50%	27.65%
185	SM HD	100%	\$0.2536	\$0.2948	\$0.2960	16.24%	16.71%
186	SM HD	100%	\$0.2638	\$0.3008	\$0.3229	14.02%	22.39%
187	SM HD	100%	\$0.2400	\$0.2718	\$0.2777	13.26%	15.70%

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Publication Number	Stratum	Percent Machinable	Postage/Piece			Percent Increase	
			R2005-1	Tang	Mitchell	Tang	Mitchell
188	SM HD	100%	\$0.2313	\$0.2785	\$0.3161	20.39%	36.66%
189	SM HD	0%	\$0.3110	\$0.3548	\$0.4101	14.09%	31.88%
190	SM HD	100%	\$0.4226	\$0.4861	\$0.4629	15.03%	9.54%
191	SM HD	100%	\$0.2738	\$0.3183	\$0.3302	16.25%	20.59%
192	SM HD	100%	\$0.2709	\$0.3126	\$0.3339	15.38%	23.28%
193	SM HD	100%	\$0.2996	\$0.3538	\$0.3546	18.10%	18.35%
194	VS HD	100%	\$0.2387	\$0.2790	\$0.3129	16.84%	31.06%
195	VS HD	100%	\$0.4422	\$0.5030	\$0.4563	13.75%	3.19%
196	VS HD	0%	\$0.3033	\$0.3597	\$0.4408	18.58%	45.33%
197	VS HD	100%	\$0.4118	\$0.4807	\$0.5150	16.73%	25.07%
198	VS HD	100%	\$0.3046	\$0.3451	\$0.2863	13.30%	-5.99%
199	VS HD	0%	\$0.6878	\$0.8308	\$0.9656	20.80%	40.39%
200	VS HD	100%	\$0.3300	\$0.3699	\$0.3323	12.10%	0.71%
201	VS HD	100%	\$0.2503	\$0.2969	\$0.3242	18.62%	29.56%
202	VS HD	0%	\$0.3489	\$0.4008	\$0.4640	14.88%	32.97%
203	VS HD	100%	\$0.2950	\$0.3378	\$0.3292	14.53%	11.61%
204	VS HD	0%	\$0.2162	\$0.2566	\$0.3102	18.69%	43.48%
205	VS HD	0%	\$0.3671	\$0.4388	\$0.5820	19.52%	58.53%
206	VS HD	100%	\$0.3712	\$0.4429	\$0.4016	19.33%	8.20%
207	VS HD	0%	\$0.3037	\$0.3531	\$0.3995	16.26%	31.54%
208	VS HD	0%	\$0.3246	\$0.3808	\$0.4447	17.33%	37.00%
209	VS HD	100%	\$0.2869	\$0.3705	\$0.3568	29.14%	24.37%
210	VS HD	0%	\$0.3359	\$0.3980	\$0.4646	18.50%	38.32%
211	SM LD	100%	\$0.2565	\$0.2985	\$0.3185	16.36%	24.19%
212	SM LD	100%	\$0.4068	\$0.4642	\$0.4722	14.12%	16.10%
213	SM LD	100%	\$0.2964	\$0.3421	\$0.3595	15.42%	21.29%
214	SM LD	100%	\$0.2836	\$0.3290	\$0.3369	16.02%	18.81%
215	SM LD	100%	\$0.6218	\$0.7043	\$0.6795	13.28%	9.29%
216	SM LD	100%	\$0.4154	\$0.4846	\$0.5014	16.67%	20.73%
217	SM LD	100%	\$0.4252	\$0.4905	\$0.4992	15.38%	17.42%
218	SM LD	100%	\$0.3361	\$0.3924	\$0.4057	16.75%	20.71%
219	SM LD	100%	\$0.4368	\$0.5096	\$0.5168	16.68%	18.32%
220	SM LD	100%	\$0.2886	\$0.3366	\$0.3547	16.61%	22.89%
221	SM LD	100%	\$0.4023	\$0.4640	\$0.4734	15.34%	17.67%
222	SM LD	100%	\$0.8377	\$0.9434	\$0.9206	12.62%	9.89%
223	SM LD	100%	\$0.3086	\$0.3458	\$0.3518	12.07%	14.00%
224	SM LD	100%	\$0.4566	\$0.5166	\$0.5123	13.14%	12.19%
225	SM LD	100%	\$0.3374	\$0.3940	\$0.4024	16.78%	19.26%
226	SM LD	100%	\$0.2972	\$0.3509	\$0.3558	18.08%	19.74%
227	SM LD	100%	\$0.3953	\$0.4574	\$0.4449	15.70%	12.53%
228	SM LD	0%	\$0.7731	\$0.9208	\$0.9735	19.11%	25.92%
229	SM LD	0%	\$0.5194	\$0.6121	\$0.7022	17.86%	35.20%
230	SM LD	100%	\$0.3547	\$0.4145	\$0.4193	16.86%	18.22%
231	SM LD	100%	\$0.2565	\$0.3040	\$0.3139	18.54%	22.40%
232	SM LD	100%	\$0.3145	\$0.3706	\$0.3623	17.85%	15.20%
233	SM LD	0%	\$0.5883	\$0.6865	\$0.7413	16.69%	26.01%
234	SM LD	0%	\$0.5931	\$0.6914	\$0.7505	16.57%	26.53%
235	VS LD	100%	\$0.2550	\$0.2974	\$0.2946	16.61%	15.52%

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Publication Number	Stratum	Percent Machinable	Postage/Piece			Percent Increase	
			R2005-1	Tang	Mitchell	Tang	Mitchell
236	VS LD	100%	\$0.3068	\$0.3544	\$0.3371	15.53%	9.91%
237	VS LD	100%	\$0.3529	\$0.3997	\$0.3490	13.28%	-1.11%
238	VS LD	100%	\$0.5202	\$0.5782	\$0.5206	11.14%	0.07%
239	VS LD	100%	\$0.3689	\$0.4178	\$0.3819	13.25%	3.53%
240	VS LD	100%	\$0.3526	\$0.3963	\$0.3525	12.39%	-0.02%
241	VS LD	0%	\$0.3823	\$0.4438	\$0.5067	16.11%	32.55%
242	VS LD	100%	\$0.5469	\$0.6254	\$0.5729	14.34%	4.75%
243	VS LD	100%	\$0.6337	\$0.7101	\$0.6444	12.06%	1.70%
244	VS LD	100%	\$0.3880	\$0.4420	\$0.3672	13.93%	-5.34%
245	VS LD	100%	\$0.3540	\$0.3968	\$0.3690	12.10%	4.23%
246	VS LD	100%	\$0.4554	\$0.5192	\$0.4655	14.00%	2.21%
247	VS LD	100%	\$0.3998	\$0.4642	\$0.4095	16.12%	2.43%
248	VS LD	100%	\$0.3617	\$0.4232	\$0.3765	17.01%	4.10%
249	VS LD	100%	\$0.3671	\$0.4329	\$0.4032	17.92%	9.84%
250	VS LD	100%	\$0.4156	\$0.4819	\$0.4210	15.94%	1.29%
251	VS LD	100%	\$0.4219	\$0.4893	\$0.4577	15.97%	8.48%
252	VS LD	0%	\$0.4379	\$0.5100	\$0.6229	16.45%	42.24%
253	VS LD	100%	\$0.2426	\$0.3077	\$0.2934	26.83%	20.91%
254	VS LD	100%	\$0.4388	\$0.5203	\$0.4942	18.57%	12.62%
255	VS LD	0%	\$0.5172	\$0.6164	\$0.7384	19.18%	42.77%
256	VS LD	100%	\$0.4961	\$0.6037	\$0.5858	21.68%	18.08%
257	VS LD	0%	\$0.5927	\$0.7002	\$0.7663	18.14%	29.30%
258	VS LD	100%	\$0.4528	\$0.6508	\$0.6625	43.73%	46.31%
259	VS LD	100%	\$0.3130	\$0.3867	\$0.3099	23.54%	-1.01%