

UNITED STATES OF AMERICA  
Before The  
POSTAL RATE COMMISSION  
WASHINGTON, D.C. 20268-0001

Postal Rate and Fee Changes, 2006

)

Docket No. R2006-1

NOTICE OF OFFICE OF THE CONSUMER ADVOCATE  
CONCERNING ERRATA TO THE TESTIMONY OF  
OCA WITNESS: JAMES F. CALLOW OCA-T-5  
(September 22, 2006)

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The Office of the Consumer Advocate hereby gives notice of the filing of the following revisions to the direct testimony of James F. Callow (OCA-T-5), filed on September 6, 2006. The changes to the testimony are set forth below. Revised pages 3, 7, 8, and 17, and Attachment 1, of the testimony are attached hereto. All pages to OCA-T-5, Attachment 1, are revised, except for the first and last pages.

Respectfully submitted,

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SHELLEY S. DREIFUSS  
Director  
Office of the Consumer Advocate

KENNETH E. RICHARDSON  
Attorney

901 New York Avenue, NW Suite 200  
Washington, D.C. 20268-0001  
(202) 789-6830; Fax (202) 789-6891  
e-mail: [richardsonke@prc.gov](mailto:richardsonke@prc.gov)

<u>Page</u>	<u>Line</u>	<u>Correction</u>
3	10	Delete the second coma and insert "(Revised 9-22-06),"
3	Note 1	Delete the second coma and insert "(Revised 9-22-06),"; Delete the first period and insert "(REV9-22-06)."
7	8	Delete "189" and insert "190"
	9	Delete "5" and insert "6"
	9	Delete "189" and insert "190"
7	Note 12	Delete the first period and insert "(Revised 9-22-06)."
8	4	Delete "55" and insert "56"
	6	Delete "101" and insert "102"
	10	Delete "179" and insert "180"
	10	Delete "463" and insert "464"
	11	Delete "585" and insert "587"
8	Note 15	Delete the first period and insert "(Revised 9-22-06)."
8	Note 16	Delete the period and insert "(Revised 9-22-06)."
8	Note 18	Delete the period and insert "(Revised 9-22-06)."
8	Note 19	Delete "This estimate is incorrect. The correct estimate, 172 additional blocks, would permit the user to spend less than the current \$10,000 subscription fee: $\$9,987.50 ((1 * \$5,000) + ((9 - 1) * \$70) + ((99 - 9) * \$35) + ((172 - 99) * \$17.50))$ . OCA-T-5, Attachment 1." and insert "See <i>also</i> OCA-T-5, Attachment 1 (Revised 9-22-06)."
17	6	Delete "55" and insert "56"
17	Note 37	Delete the period and insert "(Revised 9-22-06)."
OCA-T-5	Attachment 1	Revised pages as indicated

## 1 PURPOSE AND SCOPE

2           The purpose of my testimony is twofold. First, I propose an alternative set of  
3 fees for Confirm service. In order to cover the attributable costs of Confirm service and  
4 make a reasonable contribution to institutional costs, I propose to retain the existing  
5 structure of fees and simply adjust current fees, in contrast to the Postal Service, which  
6 proposes a fundamental restructuring of the existing fee schedule. My proposed fees  
7 produce a cost coverage of 127.3 percent that is consistent with the Postal Service's  
8 proposal while preserving the benefits of the existing "subscription-based" fee  
9 schedule—that of encouraging the expanded use of Confirm service for use in  
10 promoting service performance measurement. OCA-T-5, Attachment 1 (Revised 9-22-  
11 06), filed concurrently with this testimony, presents the development of my proposed  
12 fees for Confirm service.<sup>1</sup>

13           Second, I propose retention of the current requirement that mailers provide an  
14 electronic "preshipment" notification for every outgoing Confirm mailing. Retaining this  
15 requirement, which serves to "start the clock" for the Confirm mailings, is essential to  
16 developing transparent, system-wide service performance measurement for business  
17 mail. The Postal Service's proposal to delete this requirement from section 991.31 of  
18 the Domestic Mail Classification Schedule should be rejected by the Commission.

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<sup>1</sup> OCA-T-5, Attachment 1 (Revised 9-22-06), Excel file "OCA-T-5\_Att1-Confirm (REV9-22-06).xls."

Table 1  
CONFIRM SERVICE  
USPS Proposed Fees

Annual User Fee	\$5,000
Additional Block User Fee (per 1 million "units")	
Blocks 1 - 9	\$70.00
Blocks 10 - 99	\$35.00
Blocks 100 +	\$17.50
Additional ID Code Fees	
Annual	\$2,000
Quarterly	\$750
Units per Scan	
First-Class Mail	1
Other Mail Classes	5

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A. Restructuring the Existing Subscription-Based Fee Schedule Will Adversely Affect Confirm Subscribers and Reduce Usage

The Postal Service’s combined annual user fee plus declining block user fees will reduce the use of Confirm service by subscribers in response to costs that rise with usage. Current Silver subscribers, depending upon the number of quarterly subscriptions purchased during the year and use of First-Class Mail scans, will experience fee changes ranging from -14 to 190 percent.<sup>12</sup> Silver subscribers that purchased one, two, or three quarterly subscriptions will pay between 6 and 190 percent more than currently as combined total fees (i.e., the annual user fee plus declining block user fees) rise with usage.<sup>13</sup> Only Silver subscribers that purchased

<sup>12</sup> OCA-T-5, Attachment (Revised 9-22-06). As discussed below, the effective cost per scan for Standard Mail or Periodicals scans is five-times higher as compared to First-Class Mail scans.

<sup>13</sup> Id.

1 four sequential quarterly subscriptions will experience a decrease in combined total  
2 fees of between -8 and -14 percent under the Postal Service's proposal.<sup>14</sup> In addition,  
3 current Gold subscribers using First-Class Mail scans will pay higher combined total  
4 fees that rise 11 to 56 percent with usage under the Postal Service's proposal.<sup>15</sup>

5 For Platinum subscribers using only First-Class Mail scans, combined total fees  
6 increase from -50 percent for 1 million scans, to 102 percent for 750 million scans, up to  
7 145 percent for 1 billion scans.<sup>16</sup> For Platinum subscribers purchasing the average  
8 number of First-Class Mail and Standard Mail scans per block of 1 million units, the  
9 increase in combined total fees is even greater.<sup>17</sup> Combined total fee increases range  
10 from -50 percent for 1 million scans, to 180 percent for 170 million scans, to 464  
11 percent for 750 million scans, up to 587 percent for 1 billion scans.<sup>18</sup>

12 The only way for Platinum subscribers to avoid such rising fees is to limit usage.  
13 According to the Postal Service, "[a]ny [Platinum] subscriber[s] who *chose* to use fewer  
14 than 169,000,000 units would pay less under the proposed fee schedule."<sup>19</sup> (Emphasis

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<sup>14</sup> Id. Information on the number of mailers that purchased one, two, three or four quarterly Silver subscriptions during Fiscal Years 2003, 2004, and 2005 is not available from the Postal Service. Tr. 14/3975 (OCA/USPS-T40-56(a)).

<sup>15</sup> OCA-T-5, Attachment (Revised 9-22-06). The Postal Service claims that the maximum number of scans used by any current subscriber is near 750 million. Tr. 14/4144.

<sup>16</sup> OCA-T-5, Attachment (Revised 9-22-06).

<sup>17</sup> Tr. 14/3957 (OCA/USPS-T40-29).

<sup>18</sup> OCA-T-5, Attachment (Revised 9-22-06).

<sup>19</sup> Tr. 14/3976 (OCA/USPS-T40-57). The Postal Service estimates that a user could purchase 168 additional blocks and still spend less than the current \$10,000 Platinum subscription fee, calculates as follows: the \$5,000 annual user fee plus \$4,987.50 ((9 \* \$70) + (90 \* \$35) + (69 \* \$17.50)) in declining block user fees. See *also* OCA-T-5, Attachment (Revised 9-22-06).

1 fee, and therefore do not expect a change in the number of Silver subscriptions. In  
2 addition, I propose a modest increase of 15.6 percent in the Gold subscription fee.  
3 Depending upon usage, this increase is less than the combined total fees (i.e., the  
4 annual user fee and the declining block user fee) proposed by the Postal Service. As  
5 discussed previously, combined total fees increase from 11 percent for a Gold  
6 subscriber using only 1 million First-Class Mail scans, up to 56 percent for a subscriber  
7 using 50 million scans. Under my proposal, any Gold subscriber using between 4  
8 million and 50 million First-Class Mail scans will pay less compared to the combined  
9 total fees proposed by the Postal Service.<sup>37</sup> In view of the fact that the Postal Service  
10 estimates no loss of Gold subscribers, with considerably larger fee increases than I  
11 propose, it appears reasonable to conclude that my proposed fees will not result in a  
12 decrease in the number of Gold subscribers.

13 For Platinum subscribers, I propose a fee increase that preserves for large-  
14 volume users the option of unlimited scans for a fixed subscription fee. Consequently,  
15 Platinum subscribers were assigned the largest fee increase of \$9,500, representing an  
16 increase of 95 percent. I assume such an increase will have little or no effect on the  
17 number of Platinum subscribers. For larger mailers that track their mail using the  
18 Platinum subscription service, a \$9,500 fee increase relative to total postage costs in  
19 the millions or hundreds of millions of dollars annually is quite small when amortized  
20 over millions of mailpieces.

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<sup>37</sup> OCA-T-5, Attachment (Revised 9-22-06).

**SPECIAL SERVICES  
CONFIRM  
TEST YEAR 2008**

VALUE:	Volumes			Fees (\$)		Revenues (\$)		Percent Change
	FY2005	Test Year		Current	Proposed	Before Rates	After Rates	
	(1)	Before Rates	After Rates	(4)	(5)	(6)	(7)	(8)
Silver	16	16	16	\$2,000.00	\$2,000.00	\$32,000	\$32,000	0.0%
Additional Scans	0	0	0	\$500.00	\$500.00	\$0	\$0	0.0%
Gold	119	119	119	\$4,500.00	\$5,200.00	\$535,500	\$618,800	15.6%
Additional Scans	1	1	1	\$750.00	\$750.00	\$750	\$750	0.0%
Platinum	45	45	45	\$10,000.00	\$19,500.00	\$450,000	\$877,500	95.0%
	180	180	180			\$1,018,250	\$1,529,050	
Additional IDs								
Quarter	292	0	0	\$500	\$750	\$ -	\$ -	50.0%
Annual	0	0	0	\$2,000	\$2,000	\$ -	\$ -	0.0%
Total	292	0	0			\$ -	\$ -	
Revenue						\$1,018,250	\$1,529,050	
Total Cost (incl. 1% Contingency)							\$1,200,890 <sup>1/</sup>	
Cost Coverage							127.3%	

<sup>1/</sup> USPS-LR-L-59, Attachment 17, page 1 of 1.

1 Qtr	\$2,000	Annual	\$5,000
2 Qtr	\$2,000	Additional Scans	
3 Qtr	\$2,000	Blk 1-9	\$70.00
4 Qtr	\$2,000	Blk 10-99	\$35.00
Add'l Scans	\$500	Blk 100 up	\$17.50

**SILVER SUBSCRIPTION  
CURRENT**

**SILVER SUBSCRIPTION  
USPS PROPOSED**

**SILVER SUBSCRIPTION  
% CHG: USPS vs CURRENT**

Qtr	SILVER SUBSCRIPTION CURRENT			SILVER SUBSCRIPTION USPS PROPOSED						SILVER SUBSCRIPTION % CHG: USPS vs CURRENT	
	Number of First-Class Scans (Millions)	Total Annual Charge (\$)	Cost per Million Scans (\$)	First-Class Scans: "User Fee" Block of 1 Million	First-Class Scans: 1st - 9th Block of 1 Million	First-Class Scans: 10th - 99th Block of 1 Million	Total First-Class Scans: Block of 1 Million	Total Annual Charge (\$)	Cost per Million Scans (\$)	Number of First-Class Scans (Millions)	Proposed Increase %
1	1	\$2,000	\$2,000	1			1	\$5,000	\$5,000	1	150%
1	2	\$2,000	\$1,000	1	1		2	\$5,070	\$2,535	2	154%
1	3	\$2,000	\$667	1	2		3	\$5,140	\$1,713	3	157%
1	4	\$2,000	\$500	1	3		4	\$5,210	\$1,303	4	161%
1	5	\$2,000	\$400	1	4		5	\$5,280	\$1,056	5	164%
1	6	\$2,000	\$333	1	5		6	\$5,350	\$892	6	168%
1	7	\$2,000	\$286	1	6		7	\$5,420	\$774	7	171%
1	8	\$2,000	\$250	1	7		8	\$5,490	\$686	8	175%
1	9	\$2,000	\$222	1	8		9	\$5,560	\$618	9	178%
1	10	\$2,000	\$200	1	9		10	\$5,630	\$563	10	182%
1	11	\$2,000	\$182	1	9	1	11	\$5,665	\$515	11	183%
1	12	\$2,000	\$167	1	9	2	12	\$5,700	\$475	12	185%
1	13	\$2,000	\$154	1	9	3	13	\$5,735	\$441	13	187%
1	14	\$2,000	\$143	1	9	4	14	\$5,770	\$412	14	189%
1	15	\$2,000	\$133	1	9	5	15	\$5,805	\$387	15	190%
2	16	\$4,000	\$250	1	9	6	16	\$5,840	\$365	16	46%
2	17	\$4,000	\$235	1	9	7	17	\$5,875	\$346	17	47%
2	18	\$4,000	\$222	1	9	8	18	\$5,910	\$328	18	48%
2	19	\$4,000	\$211	1	9	9	19	\$5,945	\$313	19	49%
2	20	\$4,000	\$200	1	9	10	20	\$5,980	\$299	20	50%
2	21	\$4,000	\$190	1	9	11	21	\$6,015	\$286	21	50%
2	22	\$4,000	\$182	1	9	12	22	\$6,050	\$275	22	51%
2	23	\$4,000	\$174	1	9	13	23	\$6,085	\$265	23	52%
2	24	\$4,000	\$167	1	9	14	24	\$6,120	\$255	24	53%
2	25	\$4,000	\$160	1	9	15	25	\$6,155	\$246	25	54%
2	26	\$4,000	\$154	1	9	16	26	\$6,190	\$238	26	55%
2	27	\$4,000	\$148	1	9	17	27	\$6,225	\$231	27	56%
2	28	\$4,000	\$143	1	9	18	28	\$6,260	\$224	28	57%
2	29	\$4,000	\$138	1	9	19	29	\$6,295	\$217	29	57%
2	30	\$4,000	\$133	1	9	20	30	\$6,330	\$211	30	58%

3	31	\$6,000	\$194	1	9	21	31	\$6,365	\$205	31	6%
3	32	\$6,000	\$188	1	9	22	32	\$6,400	\$200	32	7%
3	33	\$6,000	\$182	1	9	23	33	\$6,435	\$195	33	7%
3	34	\$6,000	\$176	1	9	24	34	\$6,470	\$190	34	8%
3	35	\$6,000	\$171	1	9	25	35	\$6,505	\$186	35	8%
3	36	\$6,000	\$167	1	9	26	36	\$6,540	\$182	36	9%
3	37	\$6,000	\$162	1	9	27	37	\$6,575	\$178	37	10%
3	38	\$6,000	\$158	1	9	28	38	\$6,610	\$174	38	10%
3	39	\$6,000	\$154	1	9	29	39	\$6,645	\$170	39	11%
3	40	\$6,000	\$150	1	9	30	40	\$6,680	\$167	40	11%
3	41	\$6,000	\$146	1	9	31	41	\$6,715	\$164	41	12%
3	42	\$6,000	\$143	1	9	32	42	\$6,750	\$161	42	13%
3	43	\$6,000	\$140	1	9	33	43	\$6,785	\$158	43	13%
3	44	\$6,000	\$136	1	9	34	44	\$6,820	\$155	44	14%
3	45	\$6,000	\$133	1	9	35	45	\$6,855	\$152	45	14%
4	46	\$8,000	\$174	1	9	36	46	\$6,890	\$150	46	-14%
4	47	\$8,000	\$170	1	9	37	47	\$6,925	\$147	47	-13%
4	48	\$8,000	\$167	1	9	38	48	\$6,960	\$145	48	-13%
4	49	\$8,000	\$163	1	9	39	49	\$6,995	\$143	49	-13%
4	50	\$8,000	\$160	1	9	40	50	\$7,030	\$141	50	-12%
4	51	\$8,000	\$157	1	9	41	51	\$7,065	\$139	51	-12%
4	52	\$8,000	\$154	1	9	42	52	\$7,100	\$137	52	-11%
4	53	\$8,000	\$151	1	9	43	53	\$7,135	\$135	53	-11%
4	54	\$8,000	\$148	1	9	44	54	\$7,170	\$133	54	-10%
4	55	\$8,000	\$145	1	9	45	55	\$7,205	\$131	55	-10%
4	56	\$8,000	\$143	1	9	46	56	\$7,240	\$129	56	-10%
4	57	\$8,000	\$140	1	9	47	57	\$7,275	\$128	57	-9%
4	58	\$8,000	\$138	1	9	48	58	\$7,310	\$126	58	-9%
4	59	\$8,000	\$136	1	9	49	59	\$7,345	\$124	59	-8%
4	60	\$8,000	\$133	1	9	50	60	\$7,380	\$123	60	-8%

Annual \$4,500  
Add'l Scans \$750

Annual \$5,000  
Additional Scans  
Blk 1-9 \$70.00  
Blk 10-99 \$35.00  
Blk 100 up \$17.50

**GOLD SUBSCRIPTION  
CURRENT**

**GOLD SUBSCRIPTION  
USPS PROPOSED**

**GOLD SUBSCRIPTION  
% CHG: USPS vs CURRENT**

Number of First-Class Scans (Millions)	Total Annual Charge (\$)	Cost per Million Scans (\$)	First-Class				Total First- Class		Total Annual Charge (\$)	Cost per Million Scans (\$)	Number of First-Class Scans (Millions)	Proposed Increase %
			Scans: "User Fee" Block of Million	Scans: 1st - 9th Block of Million	Scans: 10th - 99th Block of Million	Scans: 100 + Blocks of 1 Million	Scans: 100 + Blocks of 1 Million	Scans: 1 Million				
1	\$4,500	\$4,500	1					\$5,000	\$5,000	1	11%	
2	\$4,500	\$2,250	1	1				\$5,070	\$2,535	2	13%	
3	\$4,500	\$1,500	1	2				\$5,140	\$1,713	3	14%	
4	\$4,500	\$1,125	1	3				\$5,210	\$1,303	4	16%	
5	\$4,500	\$900	1	4				\$5,280	\$1,056	5	17%	
6	\$4,500	\$750	1	5				\$5,350	\$892	6	19%	
7	\$4,500	\$643	1	6				\$5,420	\$774	7	20%	
8	\$4,500	\$563	1	7				\$5,490	\$686	8	22%	
9	\$4,500	\$500	1	8				\$5,560	\$618	9	24%	
10	\$4,500	\$450	1	9				\$5,630	\$563	10	25%	
11	\$4,500	\$409	1	9	1			\$5,665	\$515	11	26%	
12	\$4,500	\$375	1	9	2			\$5,700	\$475	12	27%	
13	\$4,500	\$346	1	9	3			\$5,735	\$441	13	27%	
14	\$4,500	\$321	1	9	4			\$5,770	\$412	14	28%	
15	\$4,500	\$300	1	9	5			\$5,805	\$387	15	29%	
16	\$4,500	\$281	1	9	6			\$5,840	\$365	16	30%	
17	\$4,500	\$265	1	9	7			\$5,875	\$346	17	31%	
18	\$4,500	\$250	1	9	8			\$5,910	\$328	18	31%	
19	\$4,500	\$237	1	9	9			\$5,945	\$313	19	32%	
20	\$4,500	\$225	1	9	10			\$5,980	\$299	20	33%	
21	\$4,500	\$214	1	9	11			\$6,015	\$286	21	34%	
22	\$4,500	\$205	1	9	12			\$6,050	\$275	22	34%	
23	\$4,500	\$196	1	9	13			\$6,085	\$265	23	35%	
24	\$4,500	\$188	1	9	14			\$6,120	\$255	24	36%	
25	\$4,500	\$180	1	9	15			\$6,155	\$246	25	37%	
26	\$4,500	\$173	1	9	16			\$6,190	\$238	26	38%	
27	\$4,500	\$167	1	9	17			\$6,225	\$231	27	38%	
28	\$4,500	\$161	1	9	18			\$6,260	\$224	28	39%	
29	\$4,500	\$155	1	9	19			\$6,295	\$217	29	40%	
30	\$4,500	\$150	1	9	20			\$6,330	\$211	30	41%	
31	\$4,500	\$145	1	9	21			\$6,365	\$205	31	41%	
32	\$4,500	\$141	1	9	22			\$6,400	\$200	32	42%	
33	\$4,500	\$136	1	9	23			\$6,435	\$195	33	43%	
34	\$4,500	\$132	1	9	24			\$6,470	\$190	34	44%	

35	\$4,500	\$129	1	9	25	35	\$6,505	\$186	35	45%
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36	\$4,500	\$125	1	9	26		36	\$6,540	\$182	36	45%
37	\$4,500	\$122	1	9	27		37	\$6,575	\$178	37	46%
38	\$4,500	\$118	1	9	28		38	\$6,610	\$174	38	47%
39	\$4,500	\$115	1	9	29		39	\$6,645	\$170	39	48%
40	\$4,500	\$113	1	9	30		40	\$6,680	\$167	40	48%
41	\$4,500	\$110	1	9	31		41	\$6,715	\$164	41	49%
42	\$4,500	\$107	1	9	32		42	\$6,750	\$161	42	50%
43	\$4,500	\$105	1	9	33		43	\$6,785	\$158	43	51%
44	\$4,500	\$102	1	9	34		44	\$6,820	\$155	44	52%
45	\$4,500	\$100	1	9	35		45	\$6,855	\$152	45	52%
46	\$4,500	\$98	1	9	36		46	\$6,890	\$150	46	53%
47	\$4,500	\$96	1	9	37		47	\$6,925	\$147	47	54%
48	\$4,500	\$94	1	9	38		48	\$6,960	\$145	48	55%
49	\$4,500	\$92	1	9	39		49	\$6,995	\$143	49	55%
50	\$4,500	\$90	1	9	40		50	\$7,030	\$141	50	56%
56	\$5,250	\$94	1	9	46		56	\$7,240	\$129	56	38%
62	\$6,000	\$97	1	9	52		62	\$7,450	\$120	62	24%
68	\$6,750	\$99	1	9	58		68	\$7,660	\$113	68	13%
74	\$7,500	\$101	1	9	64		74	\$7,870	\$106	74	5%
80	\$8,250	\$103	1	9	70		80	\$8,080	\$101	80	-2%
86	\$9,000	\$105	1	9	76		86	\$8,290	\$96	86	-8%
92	\$9,750	\$106	1	9	82		92	\$8,500	\$92	92	-13%
98	\$10,500	\$107	1	9	88		98	\$8,710	\$89	98	-17%
104	\$11,250	\$108	1	9	90	4	104	\$8,850	\$85	104	-21%
110	\$12,000	\$109	1	9	90	10	110	\$8,955	\$81	110	-25%
116	\$12,750	\$110	1	9	90	16	116	\$9,060	\$78	116	-29%
122	\$13,500	\$111	1	9	90	22	122	\$9,165	\$75	122	-32%
128	\$14,250	\$111	1	9	90	28	128	\$9,270	\$72	128	-35%
134	\$15,000	\$112	1	9	90	34	134	\$9,375	\$70	134	-38%
140	\$15,750	\$113	1	9	90	40	140	\$9,480	\$68	140	-40%
146	\$16,500	\$113	1	9	90	46	146	\$9,585	\$66	146	-42%
152	\$17,250	\$113	1	9	90	52	152	\$9,690	\$64	152	-44%
158	\$18,000	\$114	1	9	90	58	158	\$9,795	\$62	158	-46%
164	\$18,750	\$114	1	9	90	64	164	\$9,900	\$60	164	-47%
170	\$19,500	\$115	1	9	90	70	170	\$10,005	\$59	170	-49%

Annual \$10,000

Annual \$5,000  
Additional Scans  
Blk 1-9 \$70.00  
Blk 10-99 \$35.00  
Blk 100 up \$17.50

**PLATINUM SUBSCRIPTION  
CURRENT**

**PLATINUM SUBSCRIPTION  
USPS PROPOSED**

**PLATINUM SUBSCRIPTION  
% CHG: USPS vs CURRENT**

Number of First-Class Scans (Millions)	Total Annual Charge (\$)	Cost per Million Scans (\$)
1	\$10,000	\$10,000
2	\$10,000	\$5,000
3	\$10,000	\$3,333
4	\$10,000	\$2,500
5	\$10,000	\$2,000
6	\$10,000	\$1,667
7	\$10,000	\$1,429
8	\$10,000	\$1,250
9	\$10,000	\$1,111
10	\$10,000	\$1,000
11	\$10,000	\$909
12	\$10,000	\$833
13	\$10,000	\$769
14	\$10,000	\$714
15	\$10,000	\$667
16	\$10,000	\$625
17	\$10,000	\$588
18	\$10,000	\$556
19	\$10,000	\$526
20	\$10,000	\$500
21	\$10,000	\$476
22	\$10,000	\$455
23	\$10,000	\$435
24	\$10,000	\$417
25	\$10,000	\$400
26	\$10,000	\$385
27	\$10,000	\$370
28	\$10,000	\$357
29	\$10,000	\$345
30	\$10,000	\$333
31	\$10,000	\$323
32	\$10,000	\$313
33	\$10,000	\$303
34	\$10,000	\$294
35	\$10,000	\$286
36	\$10,000	\$278
37	\$10,000	\$270
38	\$10,000	\$263

First-Class Scans: "User Fee" Block of 1 Million	First-Class Scans: 1st - 9th Block of 1 Million	First-Class Scans: 10th - 99th Block of 1 Million	First-Class Scans: 100 + Blocks of 1 Million	Total First-Class Scans: 1 Million	Total Annual Charge (\$)	Cost per Million Scans (\$)
1	1			1	\$5,000	\$5,000
1	1			2	\$5,070	\$2,535
1	2			3	\$5,140	\$1,713
1	3			4	\$5,210	\$1,303
1	4			5	\$5,280	\$1,056
1	5			6	\$5,350	\$892
1	6			7	\$5,420	\$774
1	7			8	\$5,490	\$686
1	8			9	\$5,560	\$618
1	9			10	\$5,630	\$563
1	9	1		11	\$5,665	\$515
1	9	2		12	\$5,700	\$475
1	9	3		13	\$5,735	\$441
1	9	4		14	\$5,770	\$412
1	9	5		15	\$5,805	\$387
1	9	6		16	\$5,840	\$365
1	9	7		17	\$5,875	\$346
1	9	8		18	\$5,910	\$328
1	9	9		19	\$5,945	\$313
1	9	10		20	\$5,980	\$299
1	9	11		21	\$6,015	\$286
1	9	12		22	\$6,050	\$275
1	9	13		23	\$6,085	\$265
1	9	14		24	\$6,120	\$255
1	9	15		25	\$6,155	\$246
1	9	16		26	\$6,190	\$238
1	9	17		27	\$6,225	\$231
1	9	18		28	\$6,260	\$224
1	9	19		29	\$6,295	\$217
1	9	20		30	\$6,330	\$211
1	9	21		31	\$6,365	\$205
1	9	22		32	\$6,400	\$200
1	9	23		33	\$6,435	\$195
1	9	24		34	\$6,470	\$190
1	9	25		35	\$6,505	\$186
1	9	26		36	\$6,540	\$182
1	9	27		37	\$6,575	\$178
1	9	28		38	\$6,610	\$174

Number of First-Class Scans (Millions)	Proposed Increase %
1	-50%
2	-49%
3	-49%
4	-48%
5	-47%
6	-47%
7	-46%
8	-45%
9	-44%
10	-44%
11	-43%
12	-43%
13	-43%
14	-42%
15	-42%
16	-42%
17	-41%
18	-41%
19	-41%
20	-40%
21	-40%
22	-40%
23	-39%
24	-39%
25	-38%
26	-38%
27	-38%
28	-37%
29	-37%
30	-37%
31	-36%
32	-36%
33	-36%
34	-35%
35	-35%
36	-35%
37	-34%
38	-34%

39	\$10,000	\$256	1	9	29	39	\$6,645	\$170	39	-34%
40	\$10,000	\$250	1	9	30	40	\$6,680	\$167	40	-33%
41	\$10,000	\$244	1	9	31	41	\$6,715	\$164	41	-33%
42	\$10,000	\$238	1	9	32	42	\$6,750	\$161	42	-33%
43	\$10,000	\$233	1	9	33	43	\$6,785	\$158	43	-32%
44	\$10,000	\$227	1	9	34	44	\$6,820	\$155	44	-32%
45	\$10,000	\$222	1	9	35	45	\$6,855	\$152	45	-31%
46	\$10,000	\$217	1	9	36	46	\$6,890	\$150	46	-31%
47	\$10,000	\$213	1	9	37	47	\$6,925	\$147	47	-31%
48	\$10,000	\$208	1	9	38	48	\$6,960	\$145	48	-30%
49	\$10,000	\$204	1	9	39	49	\$6,995	\$143	49	-30%
50	\$10,000	\$200	1	9	40	50	\$7,030	\$141	50	-30%
51	\$10,000	\$196	1	9	41	51	\$7,065	\$139	51	-29%
52	\$10,000	\$192	1	9	42	52	\$7,100	\$137	52	-29%
53	\$10,000	\$189	1	9	43	53	\$7,135	\$135	53	-29%
54	\$10,000	\$185	1	9	44	54	\$7,170	\$133	54	-28%
55	\$10,000	\$182	1	9	45	55	\$7,205	\$131	55	-28%
56	\$10,000	\$179	1	9	46	56	\$7,240	\$129	56	-28%
57	\$10,000	\$175	1	9	47	57	\$7,275	\$128	57	-27%
58	\$10,000	\$172	1	9	48	58	\$7,310	\$126	58	-27%
59	\$10,000	\$169	1	9	49	59	\$7,345	\$124	59	-27%
60	\$10,000	\$167	1	9	50	60	\$7,380	\$123	60	-26%
61	\$10,000	\$164	1	9	51	61	\$7,415	\$122	61	-26%
62	\$10,000	\$161	1	9	52	62	\$7,450	\$120	62	-26%
63	\$10,000	\$159	1	9	53	63	\$7,485	\$119	63	-25%
64	\$10,000	\$156	1	9	54	64	\$7,520	\$118	64	-25%
65	\$10,000	\$154	1	9	55	65	\$7,555	\$116	65	-24%
66	\$10,000	\$152	1	9	56	66	\$7,590	\$115	66	-24%
67	\$10,000	\$149	1	9	57	67	\$7,625	\$114	67	-24%
68	\$10,000	\$147	1	9	58	68	\$7,660	\$113	68	-23%
69	\$10,000	\$145	1	9	59	69	\$7,695	\$112	69	-23%
70	\$10,000	\$143	1	9	60	70	\$7,730	\$110	70	-23%
71	\$10,000	\$141	1	9	61	71	\$7,765	\$109	71	-22%
72	\$10,000	\$139	1	9	62	72	\$7,800	\$108	72	-22%
73	\$10,000	\$137	1	9	63	73	\$7,835	\$107	73	-22%
74	\$10,000	\$135	1	9	64	74	\$7,870	\$106	74	-21%
75	\$10,000	\$133	1	9	65	75	\$7,905	\$105	75	-21%
76	\$10,000	\$132	1	9	66	76	\$7,940	\$104	76	-21%
77	\$10,000	\$130	1	9	67	77	\$7,975	\$104	77	-20%
78	\$10,000	\$128	1	9	68	78	\$8,010	\$103	78	-20%
79	\$10,000	\$127	1	9	69	79	\$8,045	\$102	79	-20%
80	\$10,000	\$125	1	9	70	80	\$8,080	\$101	80	-19%
81	\$10,000	\$123	1	9	71	81	\$8,115	\$100	81	-19%
82	\$10,000	\$122	1	9	72	82	\$8,150	\$99	82	-19%
83	\$10,000	\$120	1	9	73	83	\$8,185	\$99	83	-18%
84	\$10,000	\$119	1	9	74	84	\$8,220	\$98	84	-18%
85	\$10,000	\$118	1	9	75	85	\$8,255	\$97	85	-17%
86	\$10,000	\$116	1	9	76	86	\$8,290	\$96	86	-17%
87	\$10,000	\$115	1	9	77	87	\$8,325	\$96	87	-17%
88	\$10,000	\$114	1	9	78	88	\$8,360	\$95	88	-16%

89	\$10,000	\$112	1	9	79		89	\$8,395	\$94	89	-16%
90	\$10,000	\$111	1	9	80		90	\$8,430	\$94	90	-16%
91	\$10,000	\$110	1	9	81		91	\$8,465	\$93	91	-15%
92	\$10,000	\$109	1	9	82		92	\$8,500	\$92	92	-15%
93	\$10,000	\$108	1	9	83		93	\$8,535	\$92	93	-15%
94	\$10,000	\$106	1	9	84		94	\$8,570	\$91	94	-14%
95	\$10,000	\$105	1	9	85		95	\$8,605	\$91	95	-14%
96	\$10,000	\$104	1	9	86		96	\$8,640	\$90	96	-14%
97	\$10,000	\$103	1	9	87		97	\$8,675	\$89	97	-13%
98	\$10,000	\$102	1	9	88		98	\$8,710	\$89	98	-13%
99	\$10,000	\$101	1	9	89		99	\$8,745	\$88	99	-13%
100	\$10,000	\$100	1	9	90		100	\$8,780	\$88	100	-12%
101	\$10,000	\$99	1	9	90	1	101	\$8,798	\$87	101	-12%
102	\$10,000	\$98	1	9	90	2	102	\$8,815	\$86	102	-12%
103	\$10,000	\$97	1	9	90	3	103	\$8,833	\$86	103	-12%
104	\$10,000	\$96	1	9	90	4	104	\$8,850	\$85	104	-12%
105	\$10,000	\$95	1	9	90	5	105	\$8,868	\$84	105	-11%
106	\$10,000	\$94	1	9	90	6	106	\$8,885	\$84	106	-11%
107	\$10,000	\$93	1	9	90	7	107	\$8,903	\$83	107	-11%
108	\$10,000	\$93	1	9	90	8	108	\$8,920	\$83	108	-11%
109	\$10,000	\$92	1	9	90	9	109	\$8,938	\$82	109	-11%
110	\$10,000	\$91	1	9	90	10	110	\$8,955	\$81	110	-10%
111	\$10,000	\$90	1	9	90	11	111	\$8,973	\$81	111	-10%
112	\$10,000	\$89	1	9	90	12	112	\$8,990	\$80	112	-10%
113	\$10,000	\$88	1	9	90	13	113	\$9,008	\$80	113	-10%
114	\$10,000	\$88	1	9	90	14	114	\$9,025	\$79	114	-10%
115	\$10,000	\$87	1	9	90	15	115	\$9,043	\$79	115	-10%
116	\$10,000	\$86	1	9	90	16	116	\$9,060	\$78	116	-9%
117	\$10,000	\$85	1	9	90	17	117	\$9,078	\$78	117	-9%
118	\$10,000	\$85	1	9	90	18	118	\$9,095	\$77	118	-9%
119	\$10,000	\$84	1	9	90	19	119	\$9,113	\$77	119	-9%
120	\$10,000	\$83	1	9	90	20	120	\$9,130	\$76	120	-9%
121	\$10,000	\$83	1	9	90	21	121	\$9,148	\$76	121	-9%
122	\$10,000	\$82	1	9	90	22	122	\$9,165	\$75	122	-8%
123	\$10,000	\$81	1	9	90	23	123	\$9,183	\$75	123	-8%
124	\$10,000	\$81	1	9	90	24	124	\$9,200	\$74	124	-8%
125	\$10,000	\$80	1	9	90	25	125	\$9,218	\$74	125	-8%
126	\$10,000	\$79	1	9	90	26	126	\$9,235	\$73	126	-8%
127	\$10,000	\$79	1	9	90	27	127	\$9,253	\$73	127	-7%
128	\$10,000	\$78	1	9	90	28	128	\$9,270	\$72	128	-7%
129	\$10,000	\$78	1	9	90	29	129	\$9,288	\$72	129	-7%
130	\$10,000	\$77	1	9	90	30	130	\$9,305	\$72	130	-7%
131	\$10,000	\$76	1	9	90	31	131	\$9,323	\$71	131	-7%
132	\$10,000	\$76	1	9	90	32	132	\$9,340	\$71	132	-7%
133	\$10,000	\$75	1	9	90	33	133	\$9,358	\$70	133	-6%
134	\$10,000	\$75	1	9	90	34	134	\$9,375	\$70	134	-6%
135	\$10,000	\$74	1	9	90	35	135	\$9,393	\$70	135	-6%
136	\$10,000	\$74	1	9	90	36	136	\$9,410	\$69	136	-6%
137	\$10,000	\$73	1	9	90	37	137	\$9,428	\$69	137	-6%
138	\$10,000	\$72	1	9	90	38	138	\$9,445	\$68	138	-6%

139	\$10,000	\$72	1	9	90	39	139	\$9,463	\$68	139	-5%
140	\$10,000	\$71	1	9	90	40	140	\$9,480	\$68	140	-5%
141	\$10,000	\$71	1	9	90	41	141	\$9,498	\$67	141	-5%
142	\$10,000	\$70	1	9	90	42	142	\$9,515	\$67	142	-5%
143	\$10,000	\$70	1	9	90	43	143	\$9,533	\$67	143	-5%
144	\$10,000	\$69	1	9	90	44	144	\$9,550	\$66	144	-5%
145	\$10,000	\$69	1	9	90	45	145	\$9,568	\$66	145	-4%
146	\$10,000	\$68	1	9	90	46	146	\$9,585	\$66	146	-4%
147	\$10,000	\$68	1	9	90	47	147	\$9,603	\$65	147	-4%
148	\$10,000	\$68	1	9	90	48	148	\$9,620	\$65	148	-4%
149	\$10,000	\$67	1	9	90	49	149	\$9,638	\$65	149	-4%
150	\$10,000	\$67	1	9	90	50	150	\$9,655	\$64	150	-3%
151	\$10,000	\$66	1	9	90	51	151	\$9,673	\$64	151	-3%
152	\$10,000	\$66	1	9	90	52	152	\$9,690	\$64	152	-3%
153	\$10,000	\$65	1	9	90	53	153	\$9,708	\$63	153	-3%
154	\$10,000	\$65	1	9	90	54	154	\$9,725	\$63	154	-3%
155	\$10,000	\$65	1	9	90	55	155	\$9,743	\$63	155	-3%
156	\$10,000	\$64	1	9	90	56	156	\$9,760	\$63	156	-2%
157	\$10,000	\$64	1	9	90	57	157	\$9,778	\$62	157	-2%
158	\$10,000	\$63	1	9	90	58	158	\$9,795	\$62	158	-2%
159	\$10,000	\$63	1	9	90	59	159	\$9,813	\$62	159	-2%
160	\$10,000	\$63	1	9	90	60	160	\$9,830	\$61	160	-2%
161	\$10,000	\$62	1	9	90	61	161	\$9,848	\$61	161	-2%
162	\$10,000	\$62	1	9	90	62	162	\$9,865	\$61	162	-1%
163	\$10,000	\$61	1	9	90	63	163	\$9,883	\$61	163	-1%
164	\$10,000	\$61	1	9	90	64	164	\$9,900	\$60	164	-1%
165	\$10,000	\$61	1	9	90	65	165	\$9,918	\$60	165	-1%
166	\$10,000	\$60	1	9	90	66	166	\$9,935	\$60	166	-1%
167	\$10,000	\$60	1	9	90	67	167	\$9,953	\$60	167	0%
168	\$10,000	\$60	1	9	90	68	168	\$9,970	\$59	168	0%
169	\$10,000	\$59	1	9	90	69	169	\$9,988	\$59	169	0%
170	\$10,000	\$59	1	9	90	70	170	\$10,005	\$59	170	0%
171	\$10,000	\$58	1	9	90	71	171	\$10,023	\$59	171	0%
172	\$10,000	\$58	1	9	90	72	172	\$10,040	\$58	172	0%
173	\$10,000	\$58	1	9	90	73	173	\$10,058	\$58	173	1%
174	\$10,000	\$57	1	9	90	74	174	\$10,075	\$58	174	1%
175	\$10,000	\$57	1	9	90	75	175	\$10,093	\$58	175	1%
200	\$10,000	\$50	1	9	90	100	200	\$10,530	\$53	200	5%
250	\$10,000	\$40	1	9	90	150	250	\$11,405	\$46	250	14%
500	\$10,000	\$20	1	9	90	400	500	\$15,780	\$32	500	58%
750	\$10,000	\$13	1	9	90	650	750	\$20,155	\$27	750	102%
1,000	\$10,000	\$10	1	9	90	900	1,000	\$24,530	\$25	1,000	145%
2,000	\$10,000	\$5	1	9	90	1,900	2,000	\$42,030	\$21	2,000	320%
5,000	\$10,000	\$2	1	9	90	4,900	5,000	\$94,530	\$19	5,000	845%
7,500	\$10,000	\$1	1	9	90	7,400	7,500	\$138,280	\$18	7,500	1283%
10,000	\$10,000	\$1	1	9	90	9,900	10,000	\$182,030	\$18	10,000	1720%

Annual \$5,000  
 Additional Scans  
 Blk 1-9 \$70.00  
 Blk 10-99 \$35.00  
 Blk 100 up \$17.50

**PLATINUM SUBSCRIPTION**

**USPS PROPOSED**

Number of First-Class Scans per Unit	Number of Standard Scans per Unit	Total Annual Charge (\$)	First-Class Cost per Million Scans	Standard Cost per Million Scans	Weighted Average Cost per Million Scans (\$)	USPS vs. Current: Proposed Increase %
1	0.2	\$5,000	\$5,000	\$5,000	\$5,000	-50%
2	0.4	\$5,070	\$2,535	\$12,675	\$7,098	42%
3	0.6	\$5,140	\$1,713	\$8,567	\$4,797	44%
4	0.8	\$5,210	\$1,303	\$6,513	\$3,647	46%
5	1	\$5,280	\$1,056	\$5,280	\$2,957	48%
6	1.2	\$5,350	\$892	\$4,458	\$2,497	50%
7	1.4	\$5,420	\$774	\$3,871	\$2,168	52%
8	1.6	\$5,490	\$686	\$3,431	\$1,922	54%
9	1.8	\$5,560	\$618	\$3,089	\$1,730	56%
10	2	\$5,630	\$563	\$2,815	\$1,576	58%
11	2.2	\$5,665	\$515	\$2,575	\$1,442	59%
12	2.4	\$5,700	\$475	\$2,375	\$1,330	60%
13	2.6	\$5,735	\$441	\$2,206	\$1,235	61%
14	2.8	\$5,770	\$412	\$2,061	\$1,154	62%
15	3	\$5,805	\$387	\$1,935	\$1,084	63%
16	3.2	\$5,840	\$365	\$1,825	\$1,022	64%
17	3.4	\$5,875	\$346	\$1,728	\$968	65%
18	3.6	\$5,910	\$328	\$1,642	\$919	65%
19	3.8	\$5,945	\$313	\$1,564	\$876	66%
20	4	\$5,980	\$299	\$1,495	\$837	67%
21	4.2	\$6,015	\$286	\$1,432	\$802	68%
22	4.4	\$6,050	\$275	\$1,375	\$770	69%
23	4.6	\$6,085	\$265	\$1,323	\$741	70%
24	4.8	\$6,120	\$255	\$1,275	\$714	71%
25	5	\$6,155	\$246	\$1,231	\$689	72%
26	5.2	\$6,190	\$238	\$1,190	\$667	73%
27	5.4	\$6,225	\$231	\$1,153	\$646	74%
28	5.6	\$6,260	\$224	\$1,118	\$626	75%
29	5.8	\$6,295	\$217	\$1,085	\$608	76%
30	6	\$6,330	\$211	\$1,055	\$591	77%
31	6.2	\$6,365	\$205	\$1,027	\$575	78%
32	6.4	\$6,400	\$200	\$1,000	\$560	79%
33	6.6	\$6,435	\$195	\$975	\$546	80%
34	6.8	\$6,470	\$190	\$951	\$533	81%
35	7	\$6,505	\$186	\$929	\$520	82%
36	7.2	\$6,540	\$182	\$908	\$509	83%
37	7.4	\$6,575	\$178	\$889	\$498	84%
38	7.6	\$6,610	\$174	\$870	\$487	85%

39	7.8	\$6,645	\$170	\$852	\$477	86%
40	8	\$6,680	\$167	\$835	\$468	87%
41	8.2	\$6,715	\$164	\$819	\$459	88%
42	8.4	\$6,750	\$161	\$804	\$450	89%
43	8.6	\$6,785	\$158	\$789	\$442	90%
44	8.8	\$6,820	\$155	\$775	\$434	91%
45	9	\$6,855	\$152	\$762	\$427	92%
46	9.2	\$6,890	\$150	\$749	\$419	93%
47	9.4	\$6,925	\$147	\$737	\$413	94%
48	9.6	\$6,960	\$145	\$725	\$406	95%
49	9.8	\$6,995	\$143	\$714	\$400	96%
50	10	\$7,030	\$141	\$703	\$394	97%
51	10.2	\$7,065	\$139	\$693	\$388	98%
52	10.4	\$7,100	\$137	\$683	\$382	99%
53	10.6	\$7,135	\$135	\$673	\$377	100%
54	10.8	\$7,170	\$133	\$664	\$372	101%
55	11	\$7,205	\$131	\$655	\$367	102%
56	11.2	\$7,240	\$129	\$646	\$362	103%
57	11.4	\$7,275	\$128	\$638	\$357	104%
58	11.6	\$7,310	\$126	\$630	\$353	105%
59	11.8	\$7,345	\$124	\$622	\$349	106%
60	12	\$7,380	\$123	\$615	\$344	107%
61	12.2	\$7,415	\$122	\$608	\$340	108%
62	12.4	\$7,450	\$120	\$601	\$336	109%
63	12.6	\$7,485	\$119	\$594	\$333	110%
64	12.8	\$7,520	\$118	\$588	\$329	111%
65	13	\$7,555	\$116	\$581	\$325	112%
66	13.2	\$7,590	\$115	\$575	\$322	113%
67	13.4	\$7,625	\$114	\$569	\$319	114%
68	13.6	\$7,660	\$113	\$563	\$315	114%
69	13.8	\$7,695	\$112	\$558	\$312	115%
70	14	\$7,730	\$110	\$552	\$309	116%
71	14.2	\$7,765	\$109	\$547	\$306	117%
72	14.4	\$7,800	\$108	\$542	\$303	118%
73	14.6	\$7,835	\$107	\$537	\$301	119%
74	14.8	\$7,870	\$106	\$532	\$298	120%
75	15	\$7,905	\$105	\$527	\$295	121%
76	15.2	\$7,940	\$104	\$522	\$293	122%
77	15.4	\$7,975	\$104	\$518	\$290	123%
78	15.6	\$8,010	\$103	\$513	\$288	124%
79	15.8	\$8,045	\$102	\$509	\$285	125%
80	16	\$8,080	\$101	\$505	\$283	126%
81	16.2	\$8,115	\$100	\$501	\$281	127%
82	16.4	\$8,150	\$99	\$497	\$278	128%
83	16.6	\$8,185	\$99	\$493	\$276	129%
84	16.8	\$8,220	\$98	\$489	\$274	130%
85	17	\$8,255	\$97	\$486	\$272	131%
86	17.2	\$8,290	\$96	\$482	\$270	132%
87	17.4	\$8,325	\$96	\$478	\$268	133%
88	17.6	\$8,360	\$95	\$475	\$266	134%

89	17.8	\$8,395	\$94	\$472	\$264	135%
90	18	\$8,430	\$94	\$468	\$262	136%
91	18.2	\$8,465	\$93	\$465	\$260	137%
92	18.4	\$8,500	\$92	\$462	\$259	138%
93	18.6	\$8,535	\$92	\$459	\$257	139%
94	18.8	\$8,570	\$91	\$456	\$255	140%
95	19	\$8,605	\$91	\$453	\$254	141%
96	19.2	\$8,640	\$90	\$450	\$252	142%
97	19.4	\$8,675	\$89	\$447	\$250	143%
98	19.6	\$8,710	\$89	\$444	\$249	144%
99	19.8	\$8,745	\$88	\$442	\$247	145%
100	20	\$8,780	\$88	\$439	\$246	146%
101	20.2	\$8,798	\$87	\$436	\$244	146%
102	20.4	\$8,815	\$86	\$432	\$242	147%
103	20.6	\$8,833	\$86	\$429	\$240	147%
104	20.8	\$8,850	\$85	\$425	\$238	148%
105	21	\$8,868	\$84	\$422	\$236	148%
106	21.2	\$8,885	\$84	\$419	\$235	149%
107	21.4	\$8,903	\$83	\$416	\$233	149%
108	21.6	\$8,920	\$83	\$413	\$231	150%
109	21.8	\$8,938	\$82	\$410	\$230	150%
110	22	\$8,955	\$81	\$407	\$228	151%
111	22.2	\$8,973	\$81	\$404	\$226	151%
112	22.4	\$8,990	\$80	\$401	\$225	152%
113	22.6	\$9,008	\$80	\$399	\$223	152%
114	22.8	\$9,025	\$79	\$396	\$222	153%
115	23	\$9,043	\$79	\$393	\$220	153%
116	23.2	\$9,060	\$78	\$391	\$219	154%
117	23.4	\$9,078	\$78	\$388	\$217	154%
118	23.6	\$9,095	\$77	\$385	\$216	155%
119	23.8	\$9,113	\$77	\$383	\$214	155%
120	24	\$9,130	\$76	\$380	\$213	156%
121	24.2	\$9,148	\$76	\$378	\$212	156%
122	24.4	\$9,165	\$75	\$376	\$210	157%
123	24.6	\$9,183	\$75	\$373	\$209	157%
124	24.8	\$9,200	\$74	\$371	\$208	158%
125	25	\$9,218	\$74	\$369	\$206	158%
126	25.2	\$9,235	\$73	\$366	\$205	159%
127	25.4	\$9,253	\$73	\$364	\$204	159%
128	25.6	\$9,270	\$72	\$362	\$203	160%
129	25.8	\$9,288	\$72	\$360	\$202	160%
130	26	\$9,305	\$72	\$358	\$200	161%
131	26.2	\$9,323	\$71	\$356	\$199	161%
132	26.4	\$9,340	\$71	\$354	\$198	162%
133	26.6	\$9,358	\$70	\$352	\$197	162%
134	26.8	\$9,375	\$70	\$350	\$196	163%
135	27	\$9,393	\$70	\$348	\$195	163%
136	27.2	\$9,410	\$69	\$346	\$194	163%
137	27.4	\$9,428	\$69	\$344	\$193	164%
138	27.6	\$9,445	\$68	\$342	\$192	164%

139	27.8	\$9,463	\$68	\$340	\$191	165%
140	28	\$9,480	\$68	\$339	\$190	165%
141	28.2	\$9,498	\$67	\$337	\$189	166%
142	28.4	\$9,515	\$67	\$335	\$188	166%
143	28.6	\$9,533	\$67	\$333	\$187	167%
144	28.8	\$9,550	\$66	\$332	\$186	167%
145	29	\$9,568	\$66	\$330	\$185	168%
146	29.2	\$9,585	\$66	\$328	\$184	168%
147	29.4	\$9,603	\$65	\$327	\$183	169%
148	29.6	\$9,620	\$65	\$325	\$182	169%
149	29.8	\$9,638	\$65	\$323	\$181	170%
150	30	\$9,655	\$64	\$322	\$180	170%
151	30.2	\$9,673	\$64	\$320	\$179	171%
152	30.4	\$9,690	\$64	\$319	\$179	171%
153	30.6	\$9,708	\$63	\$317	\$178	172%
154	30.8	\$9,725	\$63	\$316	\$177	172%
155	31	\$9,743	\$63	\$314	\$176	173%
156	31.2	\$9,760	\$63	\$313	\$175	173%
157	31.4	\$9,778	\$62	\$311	\$174	174%
158	31.6	\$9,795	\$62	\$310	\$174	174%
159	31.8	\$9,813	\$62	\$309	\$173	175%
160	32	\$9,830	\$61	\$307	\$172	175%
161	32.2	\$9,848	\$61	\$306	\$171	176%
162	32.4	\$9,865	\$61	\$304	\$171	176%
163	32.6	\$9,883	\$61	\$303	\$170	177%
164	32.8	\$9,900	\$60	\$302	\$169	177%
165	33	\$9,918	\$60	\$301	\$168	178%
166	33.2	\$9,935	\$60	\$299	\$168	178%
167	33.4	\$9,953	\$60	\$298	\$167	179%
168	33.6	\$9,970	\$59	\$297	\$166	179%
169	33.8	\$9,988	\$59	\$295	\$165	180%
170	34	\$10,005	\$59	\$294	\$165	180%
171	34.2	\$10,023	\$59	\$293	\$164	181%
172	34.4	\$10,040	\$58	\$292	\$163	181%
173	34.6	\$10,058	\$58	\$291	\$163	182%
174	34.8	\$10,075	\$58	\$290	\$162	182%
175	35	\$10,093	\$58	\$288	\$161	183%
200	40	\$10,530	\$53	\$263	\$147	195%
250	50	\$11,405	\$46	\$228	\$128	219%
500	100	\$15,780	\$32	\$158	\$88	342%
750	150	\$20,155	\$27	\$134	\$75	464%
1,000	200	\$24,530	\$25	\$123	\$69	587%
2,000	400	\$42,030	\$21	\$105	\$59	1077%
5,000	1000	\$94,530	\$19	\$95	\$53	2547%
7,500	1500	\$138,280	\$18	\$92	\$52	3772%
10,000	2000	\$182,030	\$18	\$91	\$51	4997%

Table 1  
CONFIRM SERVICE  
USPS Proposed Fees

Annual User Fee	\$5,000
Additional Block User Fee (per 1 million "units")	
Blocks 1 - 9	\$70.00
Block 10 - 99	\$35.00
Blocks 100 +	\$17.50
Additional ID Code Fees	
Annual	\$2,000
Quarterly	\$750
Units per Scan	
First-Class Mail	1
Other Mail Classes	5

Table 2  
CONFIRM SERVICE  
Comparison of Current Fees, and Proposed Fees of USPS and OCA

	Current Fees	USPS Proposed		OCA Proposed	
		Fees	% Change	Fees	% Change
Subscriber/Annual User Fee					
Silver (3 Month)	\$2,000	\$5,000	Varies	\$2,000	0.0%
Gold	\$4,500	\$5,000	11.1%	\$5,200	15.6%
Platinum	\$10,000	\$5,000	-50.0%	\$19,500	95.0%
Additional Block User Fee (per 1 million "units")					
Blocks 1 - 9	NA	\$70.00	NA	NA	NA
Blocks 10 - 99	NA	\$35.00	NA	NA	NA
Blocks 100 +	NA	\$17.50	NA	NA	NA
Additional Block Scan Fee					
Silver (blocks of 2 million)	\$500	NA	NA	\$500	0.0%
Gold (blocks of 6 million)	\$750	NA	NA	\$750	0.0%
Additional ID Code Fees					
Quarterly	\$500	\$750	50.0%	\$750	50.0%
Annual	\$2,000	\$2,000	0.0%	\$2,000	0.0%
Cost Coverage			126.3%		127.3%

