

**USPS Preliminary Financial Information (Unaudited)**

**MARCH 2009**

(\$ Millions)

	Current Period					Year-to-Date				
	Actual	Plan	SPLY	%Plan Var	%SPLY Var	Actual	Plan	SPLY	%Plan Var	%SPLY Var
Operating Revenue:										
Mail and Services Revenue	\$5,818	\$6,459	\$6,246	-9.9%	-6.9%	\$35,967	\$38,535	\$39,223	-6.7%	-8.3%
Government Appropriations	\$13	\$11	\$10	12.4%	22.1%	\$66	\$65	\$62	3.1%	7.8%
Total Operating Revenue	\$5,830	\$6,470	\$6,256	-9.9%	-6.8%	\$36,033	\$38,600	\$39,285	-6.6%	-8.3%
Operating Expenses:										
Personnel Compensation and Benefits	\$5,014	\$4,978	\$5,045	0.7%	-0.6%	\$30,520	\$30,473	\$30,966	0.2%	-1.4%
Transportation	\$504	\$649	\$619	-22.3%	-18.5%	\$3,223	\$3,927	\$3,550	-17.9%	-9.2%
Supplies and Services	\$212	\$242	\$274	-12.4%	-22.4%	\$1,141	\$1,281	\$1,304	-10.9%	-12.5%
Other Expenses	\$587	\$674	\$612	-12.9%	-4.0%	\$3,431	\$3,743	\$3,485	-8.4%	-1.6%
Total Operating Expenses	\$6,317	\$6,543	\$6,550	-3.5%	-3.5%	\$38,315	\$39,425	\$39,305	-2.8%	-2.5%
Net Operating Income	(\$487)	(\$73)	(\$294)			(\$2,282)	(\$825)	(\$20)		
Interest Income	\$2	\$2	\$2	4.5%	-0.1%	\$13	\$13	\$15	-2.1%	-17.1%
Interest Expense	\$6	\$5	\$1	30.7%	NM	\$20	\$32	\$30	-38.6%	-34.1%
Net Income/Loss	(\$491)	(\$76)	(\$292)			(\$2,289)	(\$844)	(\$35)		

Other Operating Statistics:

Mail Volume: (Millions)										
Total Mailing Services Volume	14,848	16,567	16,711	-10.4%	-11.1%	93,256	99,976	105,815	-6.7%	-11.9%
Total Shipping Services Volume	113	139	136	-18.8%	-16.6%	735	843	846	-12.7%	-13.1%
Total Mail Volume	14,961	16,706	16,847	-10.4%	-11.2%	93,991	100,818	106,661	-6.8%	-11.9%
Total Workhours (Millions)	109	105	117	3.9%	-7.1%	647	627	705	3.2%	-8.3%
Total Career Employees						641,348				
Total Non-Career Employees						96,854				

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**Mail Volume and Mail Revenue**

**MARCH 2009**

**(Thousands)**

	Current Period			Year-to-Date		
	Actual	SPLY	%SPLY Var	Actual	SPLY	%SPLY Var
<b>Mailing Services:</b>						
<i>First Class:</i>						
Volume*	7,061,664	7,706,860	-8.4%	44,109,548	48,233,364	-8.5%
Revenue	\$2,981,076	\$3,190,228	-6.6%	\$18,677,257	\$19,963,257	-6.4%
<i>Periodicals:</i>						
Volume*	691,082	704,313	-1.9%	4,115,446	4,361,239	-5.6%
Revenue	\$174,102	\$186,912	-6.9%	\$1,061,511	\$1,165,832	-8.9%
<i>Standard Mail:</i>						
Volume*	6,984,959	8,172,389	-14.5%	44,281,037	52,164,937	-15.1%
Revenue	\$1,456,989	\$1,695,903	-14.1%	\$9,229,018	\$10,833,827	-14.8%
<i>Package Services:</i>						
Volume*	66,782	76,036	-12.2%	401,186	453,004	-11.4%
Revenue	\$149,951	\$156,647	-4.3%	\$936,110	\$996,599	-6.1%
<b>Total Mailing Services:</b>						
Volume*	14,848,179	16,710,965	-11.1%	93,255,933	105,815,253	-11.9%
Revenue <sup>1</sup>	\$5,106,363	\$5,548,536	-8.0%	\$31,769,816	\$34,858,412	-8.9%
<b>Total Shipping Services:</b>						
Volume*	113,108	135,556	-16.6%	735,328	845,769	-13.1%
Revenue	\$649,004	\$713,308	-9.0%	\$4,276,509	\$4,441,670	-3.7%
<b>Postal Service Totals</b>						
Volume*	14,961,286	16,846,521	-11.2%	93,991,261	106,661,022	-11.9%
Revenue	\$5,755,367	\$6,261,844	-8.1%	\$36,046,325	\$39,300,082	-8.3%

\* Note: The sampling portion of the RPW system is designed to be statistically valid on a quarterly and annual basis.

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<sup>1</sup> Includes Interest Income

**USPS Preliminary Expenses (Unaudited)**

**MARCH 2009**

**(\$ Millions)**

	Current Period					Year-to-Date				
	Actual	Plan	SPLY	%Plan Var	%SPLY Var	Actual	Plan	SPLY	%Plan Var	%SPLY Var
<b>Personnel Compensation and Benefits:</b>										
Salaries & Benefits										
City Delivery	\$1,443	\$1,390	\$1,464	3.8%	-1.4%	\$8,667	\$8,264	\$8,751	4.9%	-1.0%
Mail Processing	\$858	\$777	\$921	10.4%	-6.8%	\$5,318	\$4,873	\$5,676	9.1%	-6.3%
Customer Services and Retail	\$615	\$581	\$657	5.7%	-6.4%	\$3,713	\$3,543	\$3,945	4.8%	-5.9%
Rural Delivery	\$512	\$512	\$514	0.0%	-0.5%	\$2,987	\$2,951	\$2,969	1.2%	0.6%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration	\$758	\$897	\$769	-15.5%	-1.5%	\$5,241	\$6,240	\$5,217	-16.0%	0.4%
<b>Total Salaries &amp; Benefits</b>	<b>\$4,185</b>	<b>\$4,157</b>	<b>\$4,324</b>	<b>0.7%</b>	<b>-3.2%</b>	<b>\$25,926</b>	<b>\$25,871</b>	<b>\$26,558</b>	<b>0.2%</b>	<b>-2.4%</b>
Other Personnel Related Expenses										
Retiree Health Benefits	\$619	\$625	\$620	-0.9%	-0.2%	\$3,660	\$3,668	\$3,691	0.2%	-0.8%
Worker's Compensation	\$150	\$112	\$88	34.0%	70.8%	\$729	\$688	\$568	5.9%	28.3%
All Other Personnel Related Expenses	\$59	\$83	\$12	-28.8%	377.3%	\$205	\$247	\$149	-22.2%	39.9%
<b>Total Other Personnel Related Expenses</b>	<b>\$829</b>	<b>\$820</b>	<b>\$721</b>	<b>1.0%</b>	<b>15.0%</b>	<b>\$4,594</b>	<b>\$4,603</b>	<b>\$4,408</b>	<b>-0.2%</b>	<b>4.2%</b>
<b>Total Personnel Compensation and Benefits</b>	<b>\$5,014</b>	<b>\$4,978</b>	<b>\$5,045</b>	<b>0.7%</b>	<b>-0.6%</b>	<b>\$30,521</b>	<b>\$30,473</b>	<b>\$30,966</b>	<b>0.2%</b>	<b>-1.4%</b>
<b>Non-Personnel Expenses:</b>										
Transportation	\$504	\$649	\$619	-22.3%	-18.5%	\$3,223	\$3,927	\$3,550	-17.9%	-9.2%
Supplies and Services	\$212	\$242	\$274	-12.4%	-22.4%	\$1,141	\$1,281	\$1,304	-10.9%	-12.5%
Depreciation and Amortization	\$189	\$195	\$189	-2.9%	-0.1%	\$1,135	\$1,156	\$1,166	-1.8%	-2.7%
Rent and Utilities	\$154	\$173	\$159	-10.8%	-3.2%	\$902	\$969	\$884	-7.0%	2.1%
Vehicle Maintenance Service	\$66	\$100	\$92	-33.6%	-27.5%	\$377	\$477	\$434	-20.9%	-13.2%
Information Technology	\$42	\$42	\$30	-0.4%	42.9%	\$193	\$251	\$182	-23.3%	6.1%
Rural Carrier Equipment Maintenance Allowance	\$39	\$47	\$43	-17.8%	-10.7%	\$264	\$282	\$257	-6.6%	2.3%
Other	\$97	\$118	\$99	-17.4%	-2.2%	\$560	\$608	\$562	-7.9%	-0.2%
<b>Total Non-Personnel Expenses</b>	<b>\$1,304</b>	<b>\$1,566</b>	<b>\$1,505</b>	<b>-16.7%</b>	<b>-13.3%</b>	<b>\$7,795</b>	<b>\$8,951</b>	<b>\$8,339</b>	<b>-12.9%</b>	<b>-6.5%</b>
<b>Total Operating Expenses</b>	<b>\$6,317</b>	<b>\$6,544</b>	<b>\$6,550</b>	<b>-3.5%</b>	<b>-3.5%</b>	<b>\$38,315</b>	<b>\$39,425</b>	<b>\$39,305</b>	<b>-2.8%</b>	<b>-2.5%</b>
Interest Expense	\$6	\$5	\$1	30.7%	NM	\$20	\$32	\$30	-38.6%	-34.1%
<b>Total Expenses</b>	<b>\$6,324</b>	<b>\$6,548</b>	<b>\$6,551</b>	<b>-3.4%</b>	<b>-3.5%</b>	<b>\$38,335</b>	<b>\$39,457</b>	<b>\$39,335</b>	<b>-2.8%</b>	<b>-2.5%</b>

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**USPS Preliminary Workhours (Unaudited)**

**MARCH 2009**

**(Thousands)**

	Current Period					Year-to-Date				
	Actual	Plan	SPLY	%Plan Var	%SPLY Var	Actual	Plan	SPLY	%Plan Var	%SPLY Var
Workhours										
City Delivery	36,321	34,729	38,671	4.6%	-6.1%	216,223	205,897	230,492	5.0%	-6.2%
Mail Processing	21,361	19,681	24,600	8.5%	-13.2%	134,172	125,555	155,822	6.9%	-13.9%
Customer Services & Retail	15,534	14,720	17,377	5.5%	-10.6%	93,144	89,682	105,921	3.9%	-12.0%
Rural Delivery	15,789	15,768	16,530	0.1%	-4.5%	91,159	90,573	95,772	0.6%	-4.8%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration	19,736	19,745	19,876	0.0%	-0.7%	112,274	114,957	117,326	-2.3%	-4.3%
<b>Total Workhours</b>	<b>108,741</b>	<b>104,644</b>	<b>117,054</b>	<b>3.9%</b>	<b>-7.1%</b>	<b>646,972</b>	<b>626,665</b>	<b>705,333</b>	<b>3.2%</b>	<b>-8.3%</b>

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