

Before The
POSTAL REGULATORY COMMISSION
WASHINGTON, D.C. 20268-0001

Stamped Stationery Classification)

Docket No. MC2006-7

OFFICE OF THE CONSUMER ADVOCATE
INTERROGATORIES TO THE UNITED STATES POSTAL SERVICE
WITNESS NINA YEH (OCA/USPS-T1-27-29)
April 3, 2007

Pursuant to Rules 25 through 28 of the Rules of Practice of the Postal Rate Commission, the Office of the Consumer Advocate hereby submits interrogatories and requests for production of documents. Instructions included with OCA interrogatories OCA/USPS-T1-1-19, dated February 27, 2007, are hereby incorporated by reference.

Respectfully submitted,

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OCA/USPS-T1-27. Please refer to your response to OCA/USPS-T1-23 in which you explained how the proposed range of prices for the premium products relate prices to costs. You indicated that you chose multiples of First-Class rates “that are comparable to the ranges in market prices of commercially available products that might serve as substitutes for the stationery and cards if they were not stamped.” Even though your solution is novel, and you lack comprehensive cost information, please confirm that you do not have any evidence that the range of prices selected, or any other range for that matter, to recover the costs of the stationery products bears a relationship, other than coincidence, to the postage price of First-Class letters and cards.

OCA/USPS-T1-28. Please confirm that a novel pricing approach for a premium specialty product is not necessarily appropriate, and is probably inappropriate, if there is no underlying fundamental relationship between the proxy used (in this case the prices of First-Class stamps and cards) and the prices established using that proxy.

OCA/USPS-T1-29. Please describe any other alternative novel approaches to pricing these premium products you have considered in which there is a nexus between the costs of the product and the price established. If you did consider such other approaches, please explain your reasons for rejecting them.