

BEFORE THE
POSTAL RATE COMMISSION
WASHINGTON, D.C. 20268-0001

POSTAL RATE AND FEE CHANGES
PURSUANT TO PUBLIC LAW 108-18

Docket No. R2005-1

RESPONSE OF UNITED STATES POSTAL SERVICE
TO INTERROGATORY OF THE MAJOR MAILERS ASSOCIATION
(MMA/USPS-T21-26 REDIRECTED FROM WITNESS ABDIRAHMAN)

The United States Postal Service hereby provides its response to the following interrogatory of the Major Mailers Association, filed on April 28, 2005: MMA/USPS-T21-26 redirected from witness Abdirahman).

The interrogatory is stated verbatim and is followed by the response.

Respectfully submitted,

UNITED STATES POSTAL SERVICE
By its attorneys:

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May 20, 2005

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MMA/USPS-T21-26

In R2000-1, USPS witness Campbell described the Permit system as "an on-line system, which gives authorized USPS employees rapid access to advance deposit accounting information. The system controls advance deposit trust fund deposits, withdrawals, and daily balances for each Post Office permit account. The daily tasks the PERMIT system accomplishes are record keeping, account tracking, postage calculation, withdrawal and deposit posting, data edits, funds verification, customer assistance information searches, daily trial balance calculations and associated mail volume information development." See R2000-1, Tr. 14/5918.

- A. Please provide, for the base year or the most recent 12-month period for which data are available, a list of all First-Class mailers who send more than 1 million pieces per year. Please provide this information in the same format used for Library Reference USPS LR-I-331 in R2000-1, that is, broken down separately for 1-ounce letters, 2-ounce letters, and cards. Please note that Library Reference USPS LR-I-331 in R2000-1 reports information for QBRM recipients, but this interrogatory relates to First-Class workshare mailers' *outgoing mail*.
- B. MMA understands that as of FY 2000, approximately 52% of First-Class workshare mailings consisted of fewer than 1,500 pieces. Please verify the accuracy of this description of the First-Class workshare market and update the percentage to BY 2004.
- C. Please provide, for the base year or the most recent 12-month period for which data are available, whatever data is available that breaks down First-Class workshare letters as to the number of mailings and the volume of each mailing.

RESPONSE:

- A. The requested data are available by permit number, rather than by mailer. The attached electronic workbook (MMA-USPS-T21-26 - FCM Million.xls) provides a listing of the First-Class permit numbers that sent more than 1 million First-Class Mail workshare letters and cards in FY 04. The permit numbers have been encoded to protect the identity of the mailers.
- B. The Postal Service does not collect and maintain statistics on all First-Class Mail mailings. The requested statistics are only available for transactions entered at PERMIT (FY00) or PostalOne (FY04) equipped

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offices. In the FY 00 PERMIT system database 1.353 million, or 40.8 percent of, First-Class Mail workshare transactions contained less than 1,500 pieces. In the FY 04 PostalOne database 1.613 million, or 42.9 percent of, First-Class Mail workshare transactions contained fewer than 1,500 pieces. For this analysis a transaction is defined as a postage statement record in either the PERMIT or PostalOne database.

- C. The below table presents the distribution of First-Class Mail workshare letter and card transactions and volume by transaction size. Please note that the transaction counts in the table differ from the transaction counts in part B of this question. In part B of this question, information is requested on all workshare transactions. In part C the distributions are only requested for workshare letters. The table includes both cards and letters due to the fact that 15,209 transactions contained both letters and cards

FY 04 PostalOne Database
First-Class Mail Workshare Letters and Cards
By Mailing Size

Transaction Size (000's)	Transaction Count	Total Volume
0.0 - 0.5	282,563	79,586,587
0.5 - 1.0	619,949	454,228,286
1.0 - 1.5	371,967	457,981,952
1.5 - 3.0	594,626	1,281,009,388
3.0 - 5.0	382,254	1,508,477,571
5.0 - 25.0	697,275	7,635,810,294
25.0 - 50.0	154,129	5,405,950,665
50.0 - 100.0	88,926	6,209,134,327
100.0 - 200.0	48,186	6,683,192,305
200.0 - 500.0	29,997	9,214,514,896
500.0 - 750.0	5,838	3,516,475,640
Over 750	5,857	7,796,166,244
Total	3,281,567	50,242,528,155

CERTIFICATE OF SERVICE

I hereby certify that I have this day served the foregoing document upon all participants of record in this proceeding in accordance with section 12 of the Rules of Practice.

Scott L. Reiter

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